

To the CEO Innovative Industrial Properties INC 1389 CENTER DRIVE SUITE 200 PARK CITY, UT 84098 USA

August 27, 2024

Innovative Industrial Properties INC TOP Rated in the US Real Estate Ranking

Dear Sir or Madam,

at RealRate we have just published the 2024 US Real Estate ranking. I am happy to inform you that Innovative Industrial Properties INC has been TOP Rated at rank 3 out of 27.

Overall, 27 US companies were analyzed with respect to their financial strength. The complete rating is published at https://www.realrate.ai/rankings. Your individual rating report, showing your strengths compared to your competitors is attached.



RealRate is an international rating agency based in Santa Clara and Berlin. We use artificial intelligence to create fair and explainable company ratings. Customers highly appreciate the RealRate rating seal: only the strongest companies are able to offer highly attractive and innovative products with top customer services. Billion dollar companies rely on our rating and build trust with their customers.

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I took the liberty of sending an identical letter to the Marketing Department. Please feel free to book a short video call with me: https://calendly.com/holger-bartel

Sincerely,

Dr. Holger Bartel, CEO

RealRate Seal Subscription

RealRate Inc.

2040 Martin Ave., Santa Clara, California 95050, USA

Via email to: holger.bartel@realrate.ai

We subscribe to the Real Estate RealRate rating for Innovative Industrial Properties INC. The subscription comprises the annual rating update. The invoice will be sent annually, provided that a TOP rating is achieved again. The subscription can be cancelled by written letter, effective for the following year.



RealRate provides the rating seal as a scalable vector graphic. It can be used without any restrictions by Innovative Industrial Properties INC (Customer) for all promotional purposes, i.e. in product brochures, presentations, websites and broadcasting.

Item 2024 US Real Estate RealRate rating seal for Innovative Industrial Properties INC

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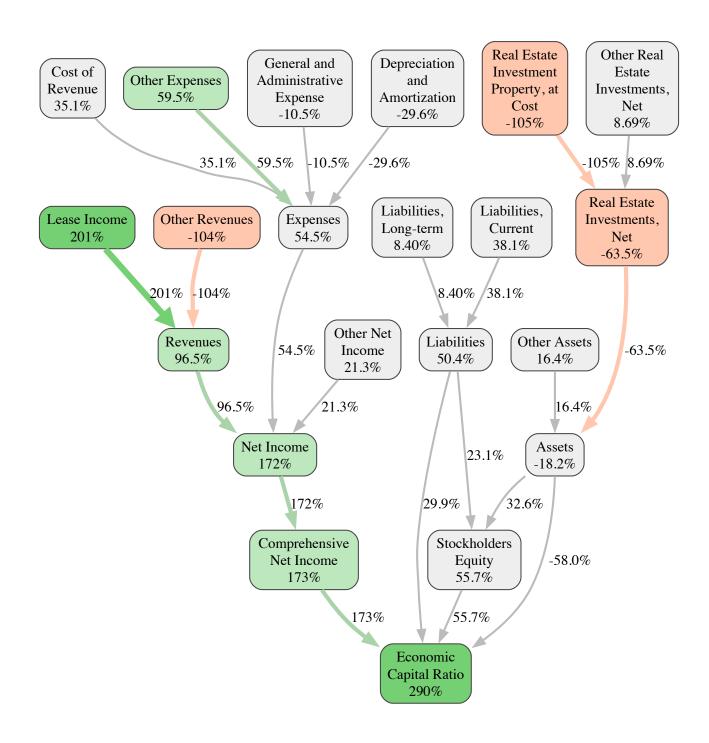
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Innovative Industrial Properties INC Rank 3 of 27





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Innovative Industrial Properties INC Rank 3 of 27

The relative strengths and weaknesses of Innovative Industrial Properties INC are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of Innovative Industrial Properties INC compared to the market average is the variable Lease Income, increasing the Economic Capital Ratio by 201% points. The greatest weakness of Innovative Industrial Properties INC is the variable Real Estate Investment Property, at Cost, reducing the Economic Capital Ratio by 105% points.

The company's Economic Capital Ratio, given in the ranking table, is 266%, being 290% points above the market average of -25%.

Input Variable	Value in 1000 USD
Cost of Revenue	0
Depreciation and Amortization	67,194
General and Administrative Expense	42,832
Goodwill and Intangible Assets	0
Lease Income	307,349
Liabilities, Current	0
Liabilities, Long-term	0
Other Assets	225,267
Other Compr. Net Income	0
Other Expenses	42,360
Other Liabilities	438,118
Other Net Income	22
Other Real Estate Investments, Net	0
Other Revenues	10,603

Output Variable	Value in 1000 USD
Real Estate Investments, Net	2,165,823
Liabilities	438,118
Assets	2,391,090
Revenues	317,952
Expenses	152,386
Stockholders Equity	1,952,972
Net Income	165,588
Comprehensive Net Income	165,588
Economic Capital Ratio	266%





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Innovative Industrial Properties INC Rank 3 of 27

Input Variable	Value in 1000 USD
Real Estate Investment Property, Accumulated Depreciation	-202,692
Real Estate Investment Property, at Cost	2,368,515

