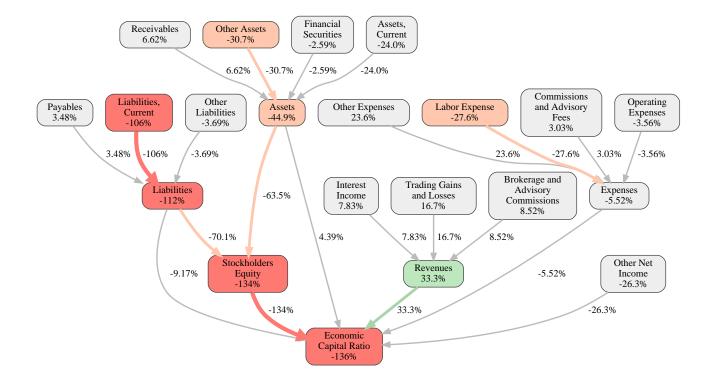


BROKERS 2018

STIFEL FINANCIAL CORP Rank 69 of 79





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The relative strengths and weaknesses of STIFEL FINANCIAL CORP are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of STIFEL FINANCIAL CORP compared to the market average is the variable Revenues, increasing the Economic Capital Ratio by 33% points. The greatest weakness of STIFEL FINANCIAL CORP is the variable Liabilities, Current, reducing the Economic Capital Ratio by 106% points.

The company's Economic Capital Ratio, given in the ranking table, is 20%, being 136% points below the market average of 156%.

Input Variable	Value in 1000 USD
Assets, Current	696,283
Brokerage and Advisory Commissions	678,904
Commissions and Advisory Fees	0
Financial Securities	512,220
General and Administrative Expense	222,708
Goodwill And Intangible Assets	1,078,461
Interest Income	454,381
Labor Expense	1,958,929
Liabilities, Current	13,667,935
Long-term Liabilities	1,014,940
Operating Expenses	475,259
Other Assets	17,253,786
Other Compr. Net Income	12,306
Other Expenses	156,695
Other Liabilities	2,241,722
Other Net Income	0
Other Revenues	739,588
Payables	585,213
Receivables	1,843,203
Revenue from Contract with Customer	0
Securities Repurchase Agreements	1,012,567
Trading Gains and Losses	1,123,589

Output Variable	Value in 1000 USD
Assets	21,383,953
Liabilities	18,522,377
Expenses	2,813,591
Revenues	2,996,462
Stockholders Equity	2,861,576
Net Income	182,871
Comprehensive Net Income	189,024
Economic Capital Ratio	20%