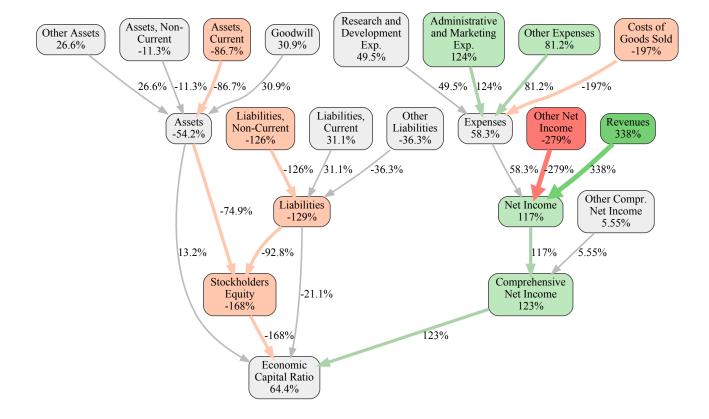


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The relative strengths and weaknesses of International Business Machines are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of International Business Machines compared to the market average is the variable Revenues, increasing the Economic Capital Ratio by 338% points. The greatest weakness of International Business Machines is the variable Other Net Income, reducing the Economic Capital Ratio by 279% points.

The company's Economic Capital Ratio, given in the ranking table, is 132%, being 64% points above the market average of 68%.

Input Variable	Value in 1000 USD
Administrative and Marketing Exp.	21,069,000
Assets, Current	43,888,000
Assets, Non-Current	9,021,000
Costs of Goods Sold	41,625,000
Goodwill	36,199,000
Liabilities, Current	36,275,000
Liabilities, Non-Current	42,132,000
Other Assets	28,362,000
Other Compr. Net Income	209,000
Other Expenses	-407,000
Other Liabilities	20,671,000
Other Net Income	-9,000
Research and Development Exp.	5,751,000
Revenues	79,919,000

Output Variable	Value in 1000 USD
Liabilities	99,078,000
Assets	117,470,000
Expenses	68,038,000
Stockholders Equity	18,392,000
Net Income	11,872,000
Comprehensive Net Income	12,081,000
Economic Capital Ratio	132%

