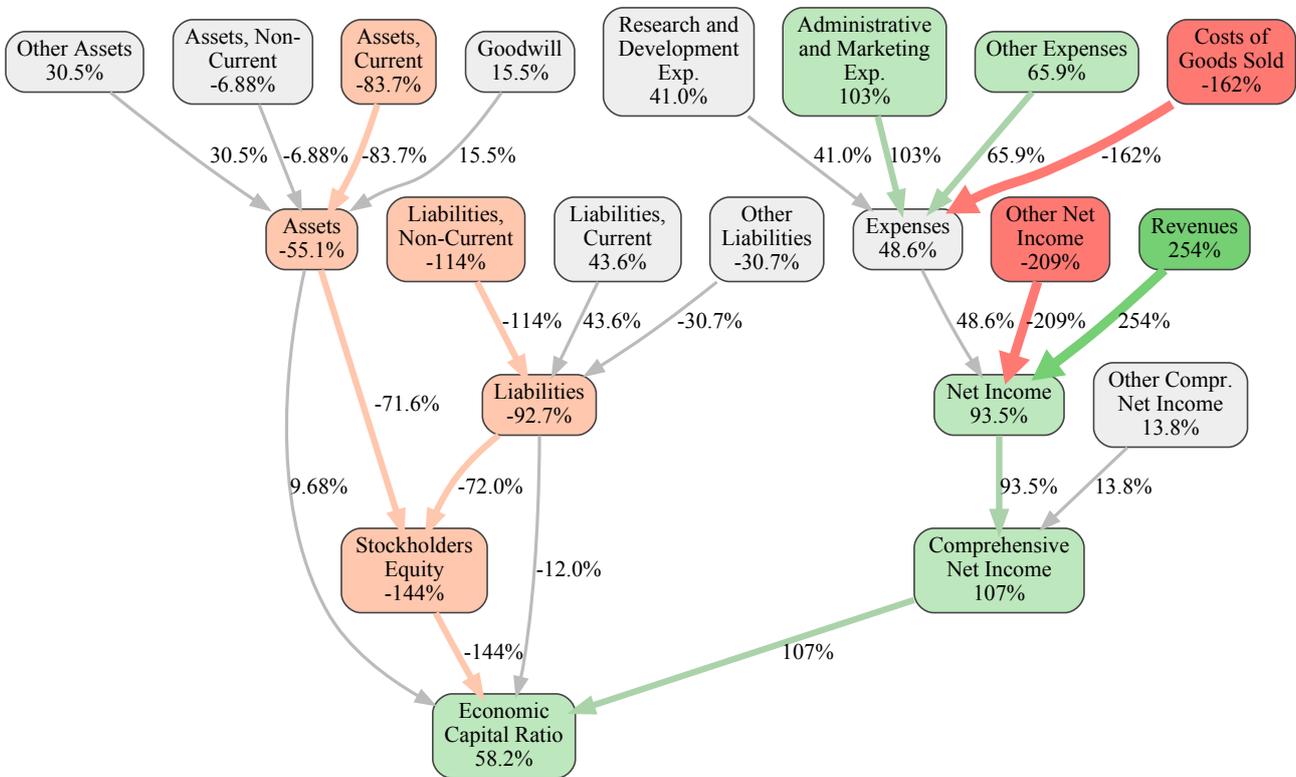
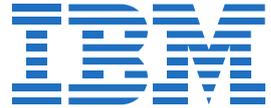




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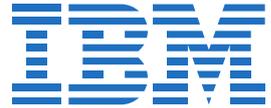




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The relative strengths and weaknesses of International Business Machines are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of International Business Machines compared to the market average is the variable Revenues, increasing the Economic Capital Ratio by 254% points. The greatest weakness of International Business Machines is the variable Other Net Income, reducing the Economic Capital Ratio by 209% points.

The company's Economic Capital Ratio, given in the ranking table, is 101%, being 58% points above the market average of 43%.

Input Variable	Value in 1000 USD
Administrative and Marketing Exp.	20,107,000
Assets, Current	49,735,000
Assets, Non-Current	9,550,000
Costs of Goods Sold	42,913,000
Goodwill	36,788,000
Liabilities, Current	37,363,000
Liabilities, Non-Current	49,802,000
Other Assets	29,283,000
Other Compr. Net Income	2,806,000
Other Expenses	4,575,000
Other Liabilities	20,466,000
Other Net Income	-5,000
Research and Development Exp.	5,787,000
Revenues	79,139,000

Output Variable	Value in 1000 USD
Liabilities	107,631,000
Assets	125,356,000
Expenses	73,382,000
Stockholders Equity	17,725,000
Net Income	5,752,000
Comprehensive Net Income	8,558,000
Economic Capital Ratio	101%



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