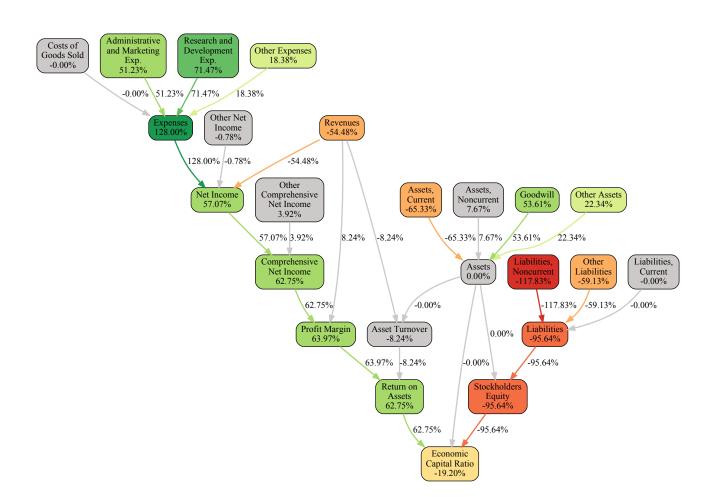


COMPUTERS AND OFFICE EQUIPMENT 2017



International Business Machines Rank 7 of 11







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The relative strengths and weaknesses of International Business Machines are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of International Business Machines compared to the market average is the variable Expenses, increasing the Economic Capital Ratio by 128% points. The greatest weakness of International Business Machines is the variable Liabilities, Noncurrent, reducing the Economic Capital Ratio by 118% points.

The company's Economic Capital Ratio, given in the ranking table, is 121%, being 19% points below the market average of 140%.

Input Variable	Value in 1000 USD
Administrative and Marketing Exp.	21,069,000
Assets, Current	43,888,000
Assets, Noncurrent	9,021,000
Costs of Goods Sold	41,625,000
Goodwill	36,199,000
Liabilities, Current	36,275,000
Liabilities, Noncurrent	42,132,000
Other Assets	28,362,000
Other Comprehensive Net Income	209,000
Other Expenses	-407,000
Other Liabilities	20,671,000
Other Net Income	-9,000
Research and Development Exp.	5,751,000
Revenues	79,919,000

Output Variable	Value in 1000 USD
Liabilities	99,078,000
Assets	117,470,000
Expenses	68,038,000
Stockholders Equity	18,392,000
Net Income	11,872,000
Comprehensive Net Income	12,081,000
Asset Turnover	68%
Profit Margin	15%
Return on Assets	10%
Economic Capital Ratio	121%

