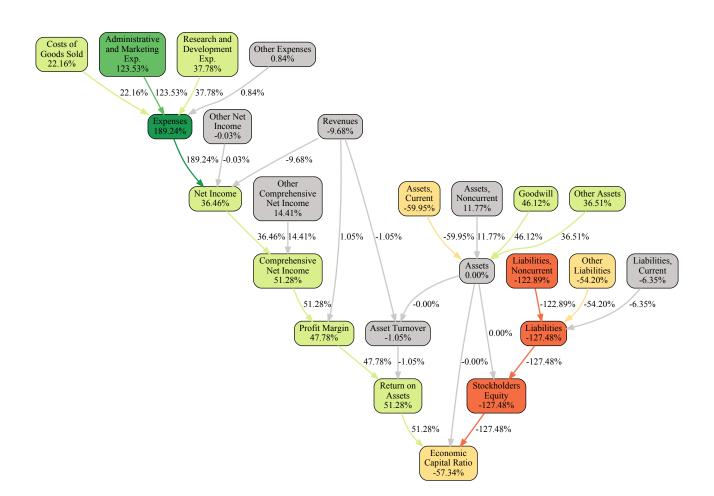




International Business Machines Rank 9 of 13







COMPUTERS AND OFFICE EQUIPMENT 2018



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The relative strengths and weaknesses of International Business Machines are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of International Business Machines compared to the market average is the variable Expenses, increasing the Economic Capital Ratio by 189% points. The greatest weakness of International Business Machines is the variable Liabilities, reducing the Economic Capital Ratio by 127% points.

The company's Economic Capital Ratio, given in the ranking table, is 93%, being 57% points below the market average of 150%.

| Input Variable | Value in 1000 USD |
|-----------------------------------|-------------------|
| Administrative and Marketing Exp. | 20,107,000 |
| Assets, Current | 49,735,000 |
| Assets, Noncurrent | 9,550,000 |
| Costs of Goods Sold | 42,913,000 |
| Goodwill | 36,788,000 |
| Liabilities, Current | 37,363,000 |
| Liabilities, Noncurrent | 49,802,000 |
| Other Assets | 29,283,000 |
| Other Comprehensive Net Income | 2,806,000 |
| Other Expenses | 4,575,000 |
| Other Liabilities | 20,466,000 |
| Other Net Income | -5,000 |
| Research and Development Exp. | 5,787,000 |
| Revenues | 79,139,000 |

| Output Variable | Value in 1000 USD |
|--------------------------|-------------------|
| Liabilities | 107,631,000 |
| Assets | 125,356,000 |
| Expenses | 73,382,000 |
| Stockholders Equity | 17,725,000 |
| Net Income | 5,752,000 |
| Comprehensive Net Income | 8,558,000 |
| Asset Turnover | 63% |
| Profit Margin | 11% |
| Return on Assets | 6.8% |
| Economic Capital Ratio | 93% |

