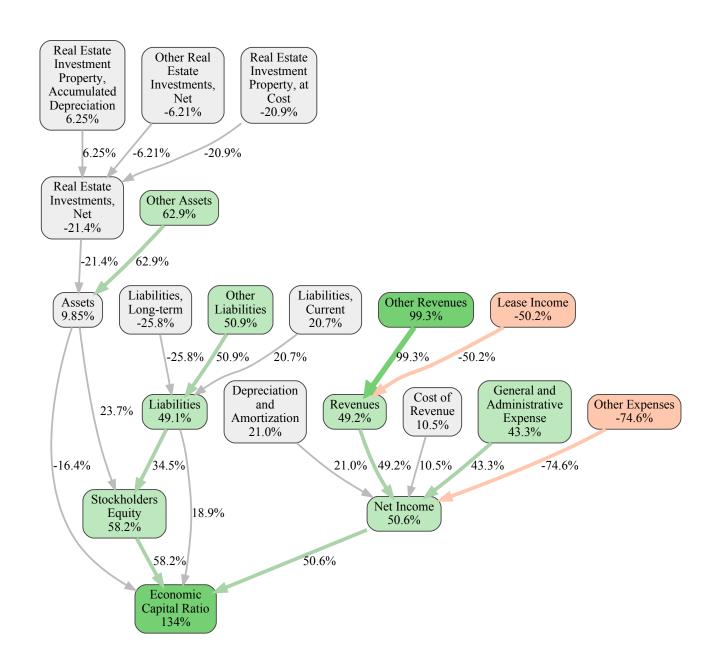


REAL ESTATE 2017

Mountain Village "TEJON & RANCH DUE DILIGENCE

TEJON RANCH CO Rank 12 of 42





REAL ESTATE 2017

TEJON RANCH CO Rank 12 of 42



The relative strengths and weaknesses of TEJON RANCH CO are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of TEJON RANCH CO compared to the market average is the variable Other Revenues, increasing the Economic Capital Ratio by 99% points. The greatest weakness of TEJON RANCH CO is the variable Other Expenses, reducing the Economic Capital Ratio by 75% points.

The company's Economic Capital Ratio, given in the ranking table, is 150%, being 134% points above the market average of 16%.

| Input Variable | Value in 1000 USD |
|--|-------------------|
| Cost of Revenue | 0 |
| Depreciation and Amortization | 0 |
| General and Administrative Expense | 0 |
| Goodwill and Intangible Assets | 0 |
| Lease Income | 0 |
| Liabilities, Current | 18,685 |
| Liabilities, Long-term | 82,887 |
| Other Assets | 439,701 |
| Other Compr. Net Income | 706 |
| Other Expenses | 53,819 |
| Other Liabilities | 3,662 |
| Other Net Income | 8,757 |
| Other Real Estate Investments, Net | 0 |
| Other Revenues | 45,577 |
| Real Estate Investment Property, Accumulated Depreciation | 0 |
| Real Estate Investment Property, at Cost | 0 |

| Output Variable | Value in 1000 USD |
|------------------------------|-------------------|
| Real Estate Investments, Net | 0 |
| Liabilities | 105,234 |
| Assets | 439,701 |
| Revenues | 45,577 |
| Expenses | 53,819 |
| Stockholders Equity | 334,467 |
| Net Income | 515 |
| Comprehensive Net Income | 868 |
| Economic Capital Ratio | 150% |