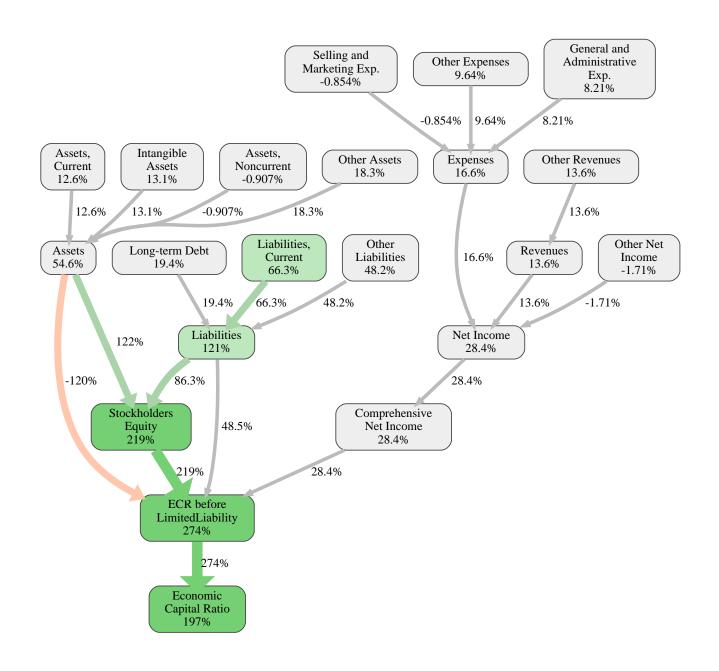


SERVICES-PREPACKAGED SOFTWARE 2012



Bottomline Technologies INC Rank 11 of 133





SERVICES-PREPACKAGED SOFTWARE 2012



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The relative strengths and weaknesses of Bottomline Technologies INC are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of Bottomline Technologies INC compared to the market average is the variable Stockholders Equity, increasing the Economic Capital Ratio by 219% points. The greatest weakness of Bottomline Technologies INC is the variable Other Net Income, reducing the Economic Capital Ratio by 1.7% points.

The company's Economic Capital Ratio, given in the ranking table, is 550%, being 197% points above the market average of 352%.

| Input Variable | Value in 1000 USD |
|------------------------------------|----------------------|
| Assets, Current | 168,860 |
| Assets, Noncurrent | 5,303 |
| General and Administrative Exp. | 19,502 |
| Intangible Assets | 113,237 |
| Liabilities, Current | 68,187 |
| Long-term Debt | 1,827 |
| Other Assets | 59,836 |
| Other Compr. Net Income | 0 |
| Other Expenses | 73,337 |
| Other Liabilities | 7,646 |
| Other Net Income | 558 |
| Other Revenues | 189,381 |
| Property, Plant and Equipment, Net | 16,098 |
| Research and Development Exp. | 21,862 |
| Selling and Marketing Exp. | 39,345 |

| Output Variable | Value in 1000 USD |
|-----------------------------|----------------------|
| Liabilities | 77,660 |
| Assets | 363,334 |
| Expenses | 154,046 |
| Revenues | 189,381 |
| Stockholders Equity | 285,674 |
| Net Income | 35,893 |
| Comprehensive Net Income | 35,893 |
| ECR before LimitedLiability | 444% |
| Economic Capital Ratio | 550% |

