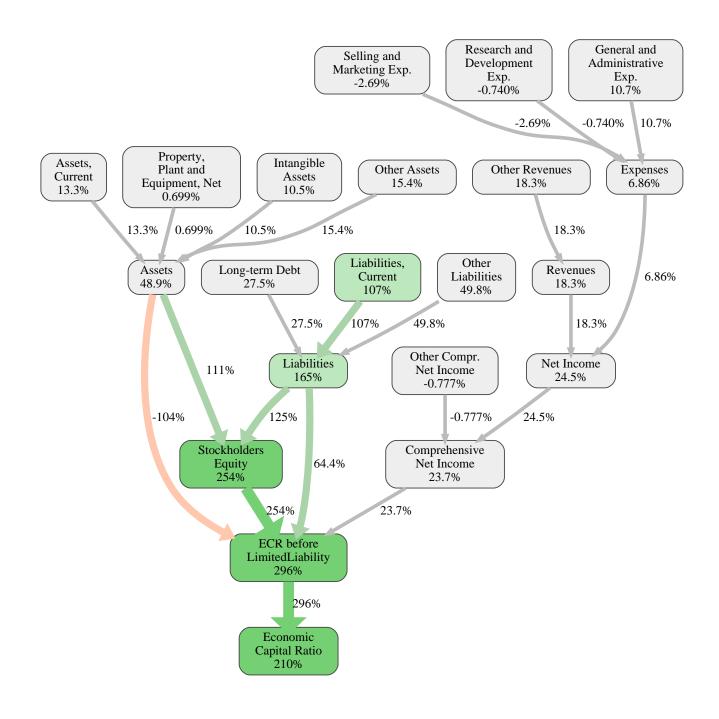


SERVICES-PREPACKAGED SOFTWARE 2013



Bottomline Technologies INC Rank 20 of 158





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The relative strengths and weaknesses of Bottomline Technologies INC are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of Bottomline Technologies INC compared to the market average is the variable Stockholders Equity, increasing the Economic Capital Ratio by 254% points. The greatest weakness of Bottomline Technologies INC is the variable Selling and Marketing Exp., reducing the Economic Capital Ratio by 2.7% points.

The company's Economic Capital Ratio, given in the ranking table, is 547%, being 210% points above the market average of 337%.

Input Variable	Value in 1000 USD
Assets, Current	185,671
Assets, Noncurrent	9,003
General and Administrative Exp.	21,495
Intangible Assets	116,329
Liabilities, Current	67,315
Long-term Debt	2,157
Other Assets	61,612
Other Compr. Net Income	-2,040
Other Expenses	122,536
Other Liabilities	8,713
Other Net Income	41
Other Revenues	224,284
Property, Plant and Equipment, Net	19,756
Research and Development Exp.	28,687
Selling and Marketing Exp.	49,902

Output Variable	Value in 1000 USD
Liabilities	78,185
Assets	392,371
Expenses	222,620
Revenues	224,284
Stockholders Equity	314,186
Net Income	1,705
Comprehensive Net Income	-335
ECR before LimitedLiability	441%
Economic Capital Ratio	547%

