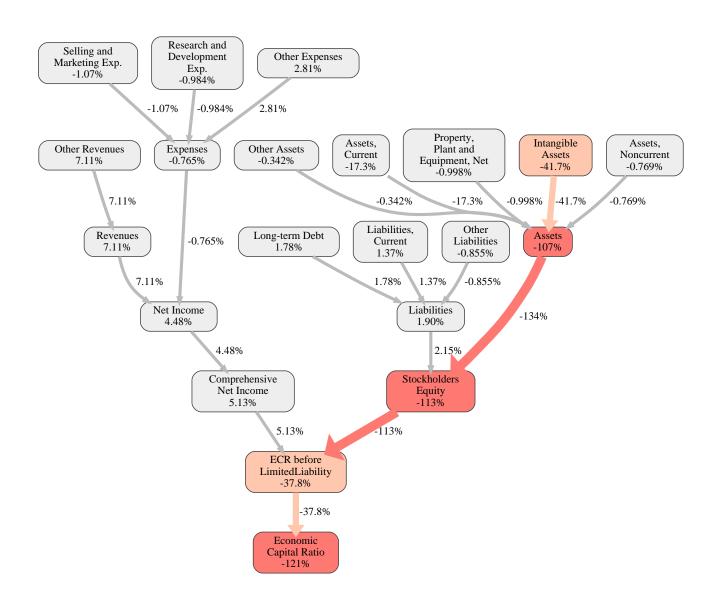


SERVICES-PREPACKAGED SOFTWARE 2016

FALCONSTOR

Falconstor Software INC Rank 116 of 150





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The relative strengths and weaknesses of Falconstor Software INC are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of Falconstor Software INC compared to the market average is the variable Other Revenues, increasing the Economic Capital Ratio by 7.1% points. The greatest weakness of Falconstor Software INC is the variable Stockholders Equity, reducing the Economic Capital Ratio by 113% points.

The company's Economic Capital Ratio, given in the ranking table, is 211%, being 121% points below the market average of 332%.

Input Variable	Value in 1000 USD
Assets, Current	22,088
Assets, Noncurrent	1,139
General and Administrative Exp.	9,181
Intangible Assets	4,406
Liabilities, Current	24,432
Long-term Debt	735
Other Assets	1,227
Other Compr. Net Income	1,737
Other Expenses	10,240
Other Liabilities	9,149
Other Net Income	-270
Other Revenues	48,571
Property, Plant and Equipment, Net	1,566
Research and Development Exp.	12,788
Selling and Marketing Exp.	18,022

Output Variable	Value in 1000 USD
Liabilities	34,317
Assets	30,426
Expenses	50,230
Revenues	48,571
Stockholders Equity	-3,890
Net Income	-1,929
Comprehensive Net Income	-192
ECR before LimitedLiability	-40%
Economic Capital Ratio	211%

