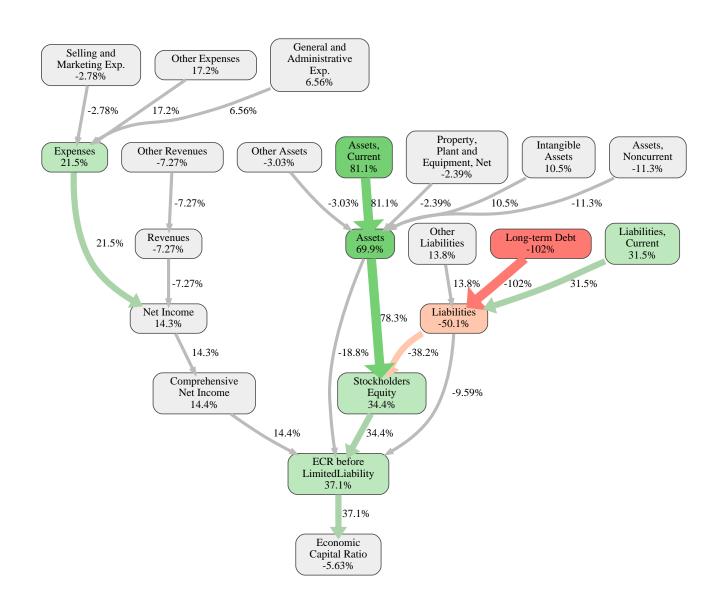


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The relative strengths and weaknesses of Avalara INC are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of Avalara INC compared to the market average is the variable Assets, Current, increasing the Economic Capital Ratio by 81% points. The greatest weakness of Avalara INC is the variable Long-term Debt, reducing the Economic Capital Ratio by 102% points.

The company's Economic Capital Ratio, given in the ranking table, is 345%, being 5.6% points below the market average of 351%.

Input Variable	Value in 1000 USD
Assets, Current	1,775,624
Assets, Noncurrent	0
General and Administrative Exp.	137,301
Intangible Assets	813,584
Liabilities, Current	572,831
Long-term Debt	1,009,773
Other Assets	62,859
Other Compr. Net Income	-2,089
Other Expenses	208,140
Other Liabilities	89,473
Other Net Income	-15,372
Other Revenues	698,977
Property, Plant and Equipment, Net	46,464
Research and Development Exp.	167,391
Selling and Marketing Exp.	296,006

Output Variable	Value in 1000 USD
Liabilities	1,672,077
Assets	2,698,531
Expenses	808,838
Revenues	698,977
Stockholders Equity	1,026,454
Net Income	-125,233
Comprehensive Net Income	-127,322
ECR before LimitedLiability	149%
Economic Capital Ratio	345%

