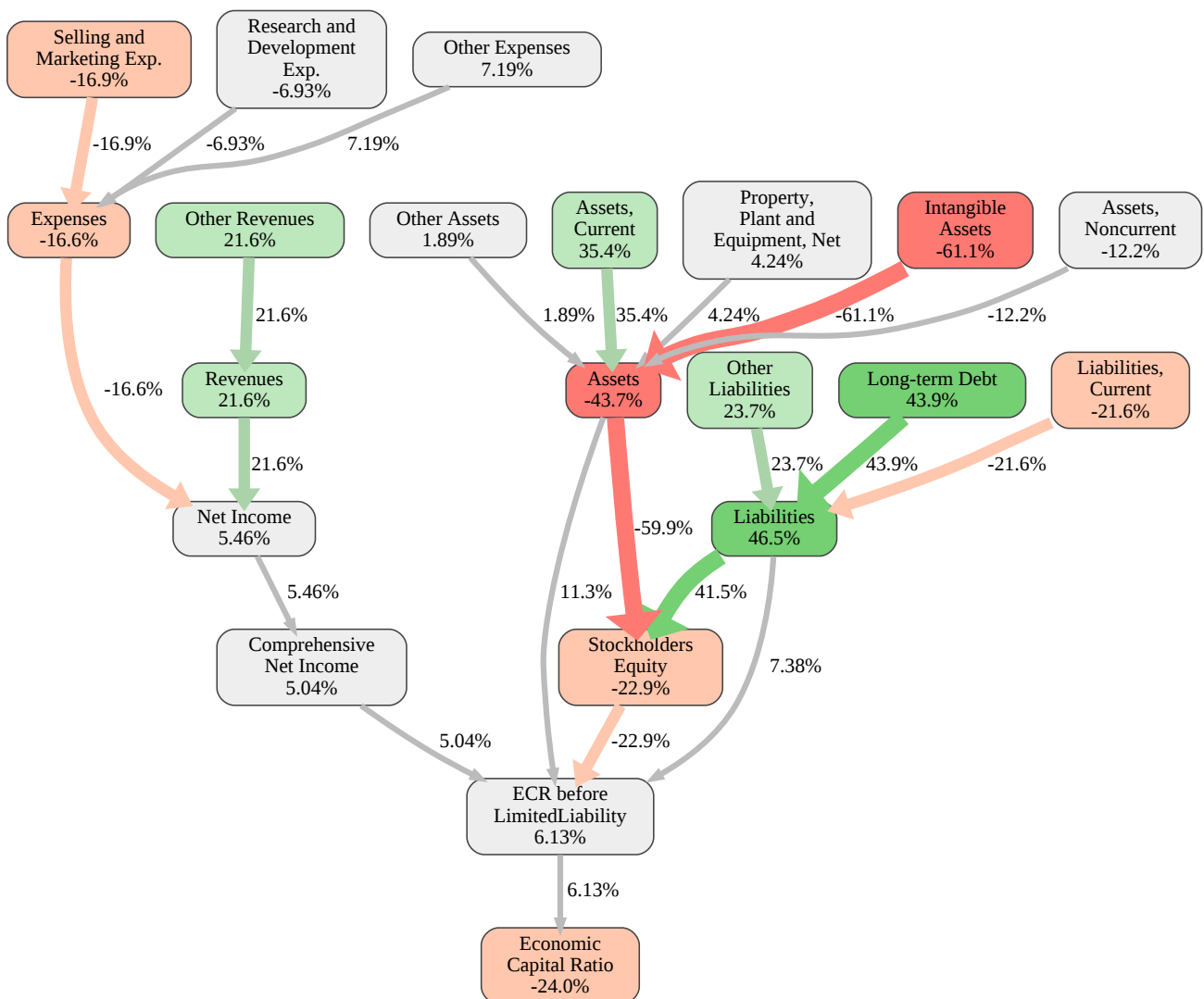




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Zuora INC
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The relative strengths and weaknesses of Zuora INC are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of Zuora INC compared to the market average is the variable Liabilities, increasing the Economic Capital Ratio by 46% points. The greatest weakness of Zuora INC is the variable Intangible Assets, reducing the Economic Capital Ratio by 61% points.

The company's Economic Capital Ratio, given in the ranking table, is 330%, being 24% points below the market average of 354%.

Input Variable	Value in 1000 USD
Assets, Current	328,335
Assets, Noncurrent	4,787
General and Administrative Exp.	76,223
Intangible Assets	53,727
Liabilities, Current	222,540
Long-term Debt	48,105
Other Assets	26,727
Other Compr. Net Income	-904
Other Expenses	141,685
Other Liabilities	0
Other Net Income	-1,670
Other Revenues	346,738
Property, Plant and Equipment, Net	27,676
Research and Development Exp.	83,219
Selling and Marketing Exp.	143,366

Output Variable	Value in 1000 USD
Liabilities	270,645
Assets	441,252
Expenses	444,493
Revenues	346,738
Stockholders Equity	170,607
Net Income	-99,425
Comprehensive Net Income	-100,329
ECR before LimitedLiability	130%
Economic Capital Ratio	330%