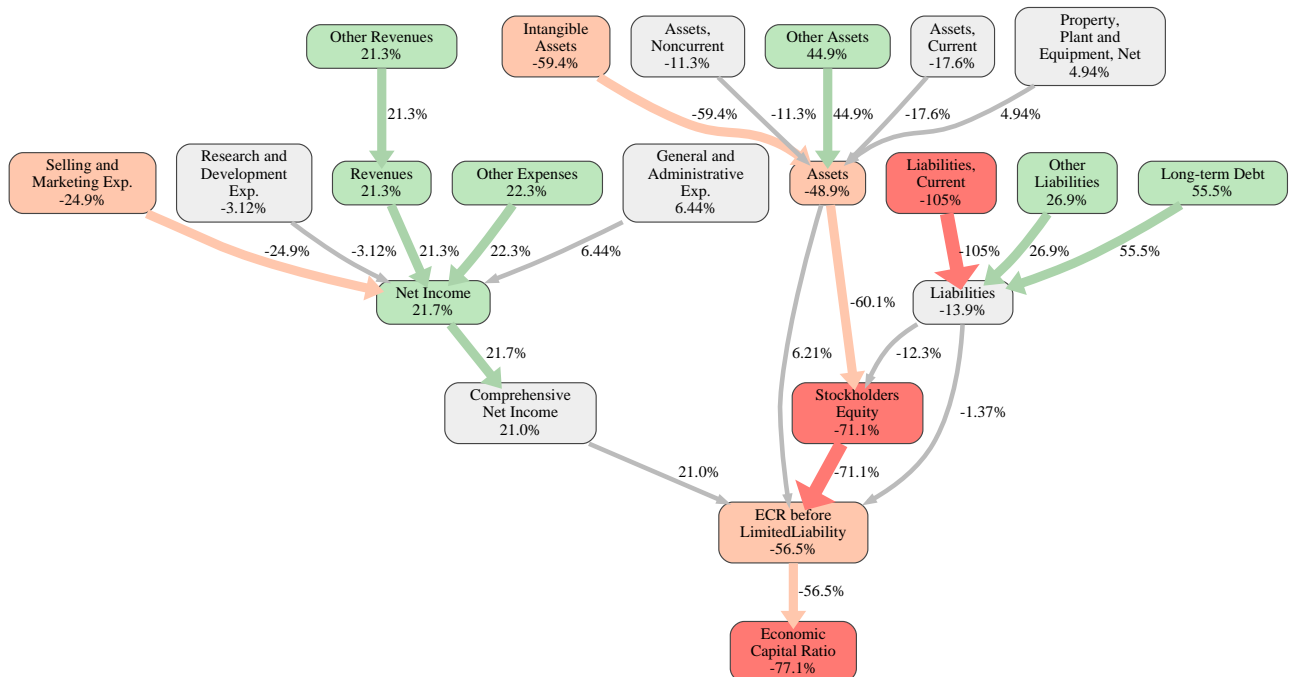




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The relative strengths and weaknesses of Docusign INC are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of Docusign INC compared to the market average is the variable Long-term Debt, increasing the Economic Capital Ratio by 56% points. The greatest weakness of Docusign INC is the variable Liabilities, Current, reducing the Economic Capital Ratio by 105% points.

The company's Economic Capital Ratio, given in the ranking table, is 279%, being 77% points below the market average of 357%.

Input Variable	Value in 1000 USD
Assets, Current	1,631,004
Assets, Noncurrent	79,484
General and Administrative Exp.	316,228
Intangible Assets	565,392
Liabilities, Current	2,219,045
Long-term Debt	176,388
Other Assets	536,948
Other Compr. Net Income	-18,187
Other Expenses	578,385
Other Liabilities	0
Other Net Income	4,539
Other Revenues	2,515,915
Property, Plant and Equipment, Net	199,892
Research and Development Exp.	480,584
Selling and Marketing Exp.	1,242,711

Output Variable	Value in 1000 USD
Liabilities	2,395,433
Assets	3,012,720
Expenses	2,617,908
Revenues	2,515,915
Stockholders Equity	617,287
Net Income	-97,454
Comprehensive Net Income	-115,641
ECR before LimitedLiability	71%
Economic Capital Ratio	279%