

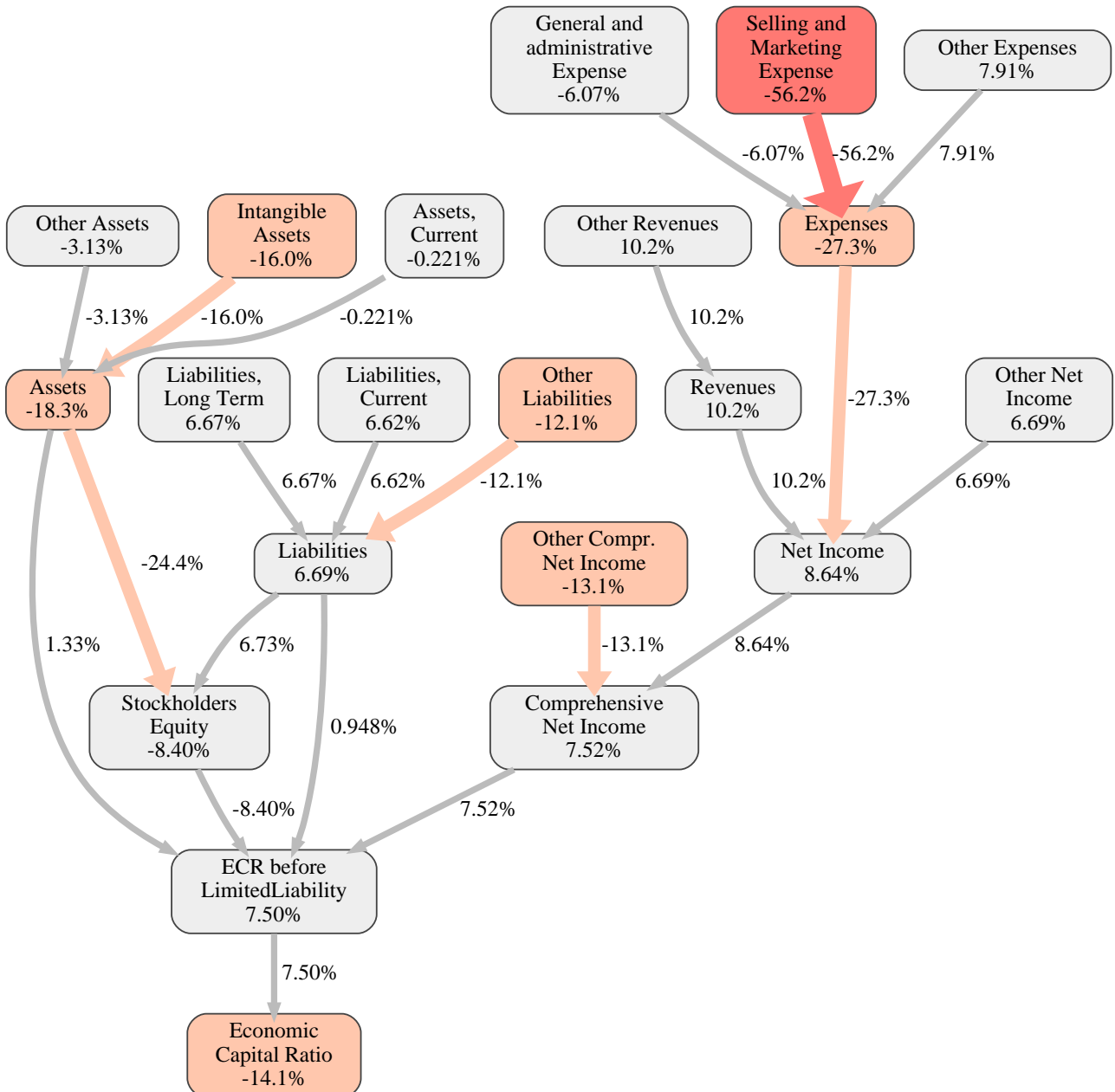


RealRate

FOOD 2016

Farmer Brothers CO
Rank 28 of 38

Farmer Brothers®





The relative strengths and weaknesses of Farmer Brothers CO are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of Farmer Brothers CO compared to the market average is the variable Other Revenues, increasing the Economic Capital Ratio by 10% points. The greatest weakness of Farmer Brothers CO is the variable Selling and Marketing Expense, reducing the Economic Capital Ratio by 56% points.

The company's Economic Capital Ratio, given in the ranking table, is 135%, being 14% points below the market average of 149%.

| Input Variable | Value in 1000 USD |
|------------------------------------|-------------------|
| Assets, Current | 135,685 |
| General and administrative Expense | 31,173 |
| Intangible Assets | 0 |
| Liabilities, Current | 64,874 |
| Liabilities, Long Term | 225 |
| Other Assets | 15,057 |
| Other Compr. Net Income | -32,628 |
| Other Expenses | 360,074 |
| Other Liabilities | 85,833 |
| Other Net Income | -2,230 |
| Other Revenues | 545,882 |
| Property and equipment | 90,201 |
| Selling and Marketing Expense | 151,753 |

| Output Variable | Value in 1000 USD |
|-----------------------------|-------------------|
| Assets | 240,943 |
| Liabilities | 150,932 |
| Expenses | 543,000 |
| Revenues | 545,882 |
| Stockholders Equity | 90,011 |
| Net Income | 652 |
| Comprehensive Net Income | -31,976 |
| BaseVar | 757,808 |
| ECR before LimitedLiability | 6.6% |
| Economic Capital Ratio | 135% |