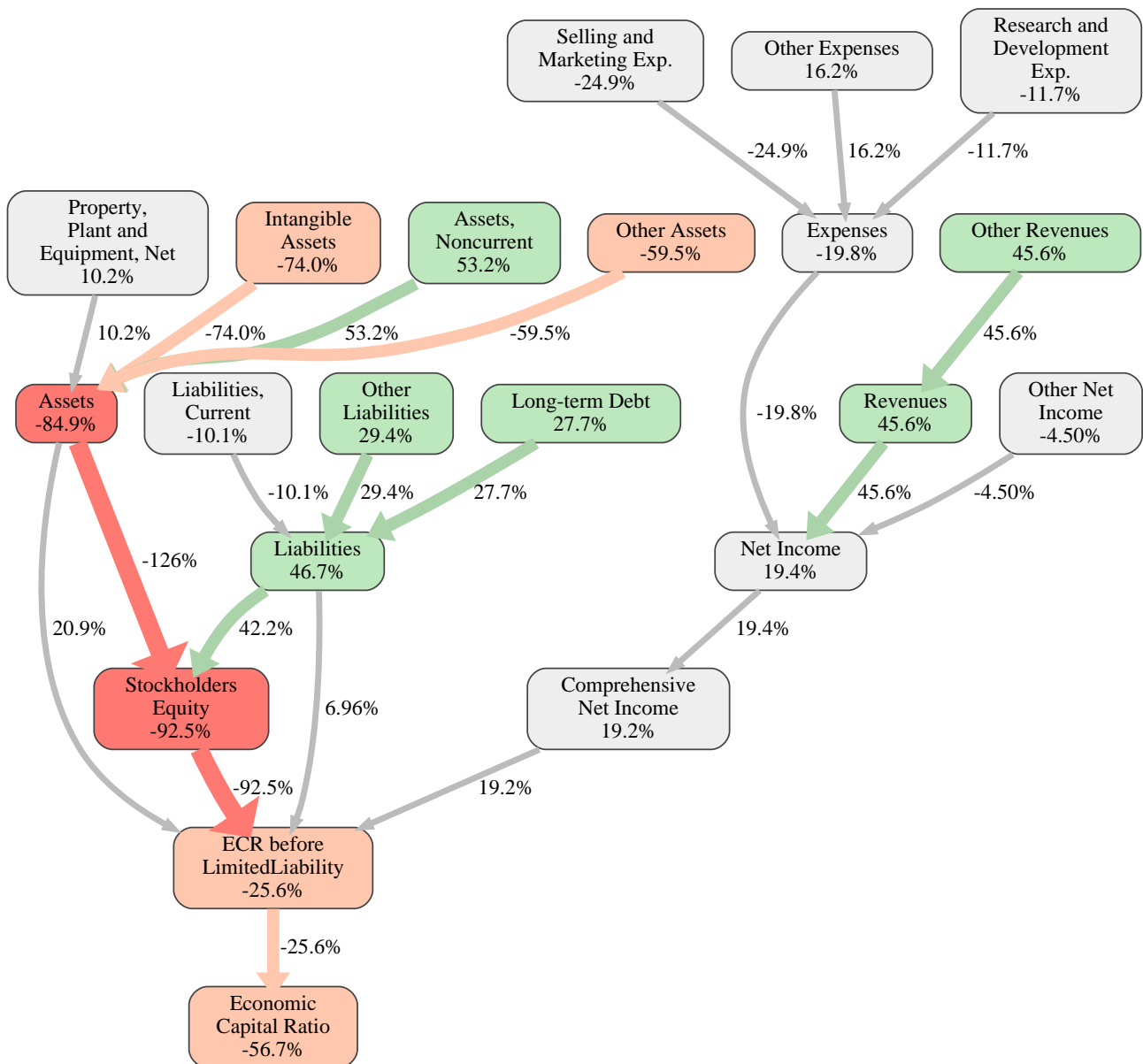




RealRate

SERVICES-PREPACKAGED SOFTWARE 2012

Guidance Software Inc
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The relative strengths and weaknesses of Guidance Software Inc are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of Guidance Software Inc compared to the market average is the variable Assets, Noncurrent, increasing the Economic Capital Ratio by 53% points. The greatest weakness of Guidance Software Inc is the variable Stockholders Equity, reducing the Economic Capital Ratio by 92% points.

The company's Economic Capital Ratio, given in the ranking table, is 322%, being 57% points below the market average of 379%.

Input Variable	Value in 1000 USD
Assets, Current	60,156
Assets, Noncurrent	17,172
General and Administrative Exp.	16,432
Intangible Assets	7,465
Liabilities, Current	46,357
Long-term Debt	0
Other Assets	-16,738
Other Compr. Net Income	0
Other Expenses	34,008
Other Liabilities	6,660
Other Net Income	64
Other Revenues	104,601
Property, Plant and Equipment, Net	9,273
Research and Development Exp.	18,882
Selling and Marketing Exp.	36,992

Output Variable	Value in 1000 USD
Liabilities	53,017
Assets	77,328
Expenses	106,314
Revenues	104,601
Stockholders Equity	24,311
Net Income	-1,649
Comprehensive Net Income	-1,649
BaseVar	170,662
ECR before Limited Liability	121%
Economic Capital Ratio	322%