

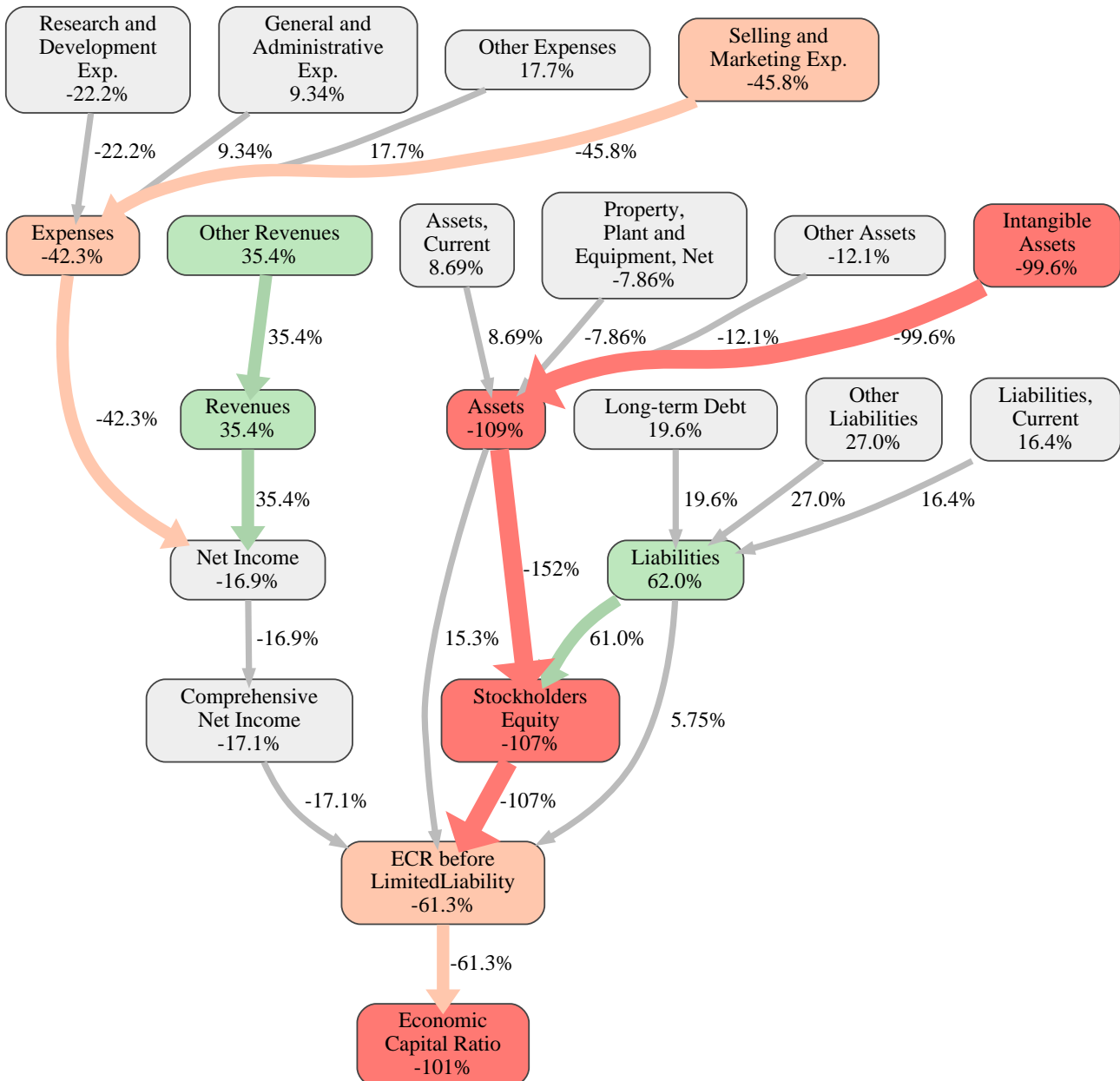


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SERVICES-PREPACKAGED SOFTWARE 2012

FALCONSTOR

Falconstor Software INC Rank 103 of 140





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The relative strengths and weaknesses of Falconstor Software INC are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of Falconstor Software INC compared to the market average is the variable Liabilities, increasing the Economic Capital Ratio by 62% points. The greatest weakness of Falconstor Software INC is the variable Assets, reducing the Economic Capital Ratio by 109% points.

The company's Economic Capital Ratio, given in the ranking table, is 251%, being 101% points below the market average of 352%.

Input Variable	Value in 1000 USD
Assets, Current	60,326
Assets, Noncurrent	2,184
General and Administrative Exp.	11,697
Intangible Assets	4,342
Liabilities, Current	39,945
Long-term Debt	2,587
Other Assets	1,830
Other Compr. Net Income	0
Other Expenses	34,784
Other Liabilities	7,698
Other Net Income	60
Other Revenues	82,871
Property, Plant and Equipment, Net	4,364
Research and Development Exp.	20,221
Selling and Marketing Exp.	39,598

Output Variable	Value in 1000 USD
Liabilities	50,230
Assets	73,047
Expenses	106,299
Revenues	82,871
Stockholders Equity	22,817
Net Income	-23,368
Comprehensive Net Income	-23,368
BaseVar	199,776
ECR before LimitedLiability	79%
Economic Capital Ratio	251%