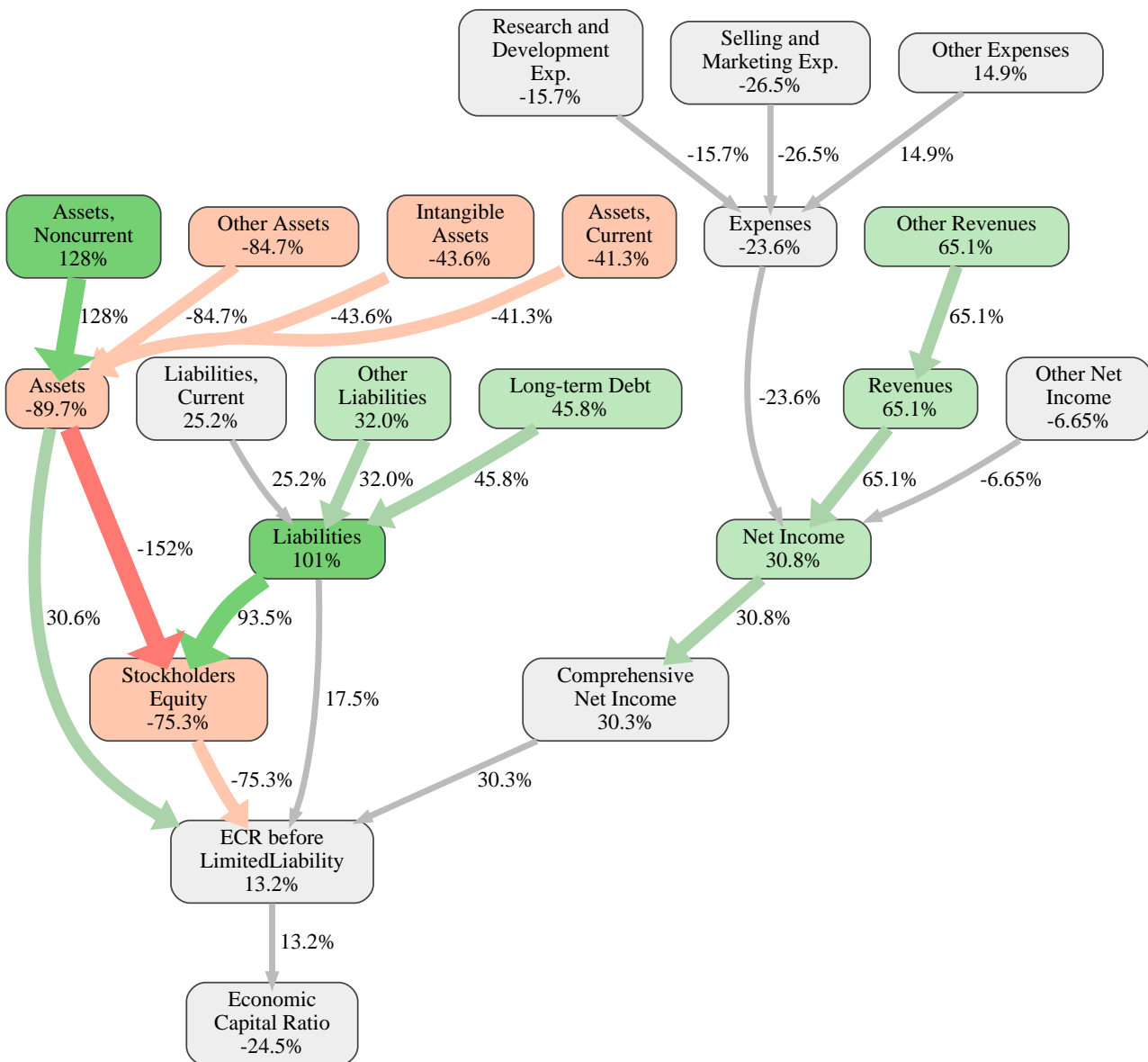




RealRate

SERVICES-PREPACKAGED SOFTWARE 2013

Guidance Software Inc
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The relative strengths and weaknesses of Guidance Software Inc are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of Guidance Software Inc compared to the market average is the variable Assets, Noncurrent, increasing the Economic Capital Ratio by 128% points. The greatest weakness of Guidance Software Inc is the variable Assets, reducing the Economic Capital Ratio by 90% points.

The company's Economic Capital Ratio, given in the ranking table, is 324%, being 24% points below the market average of 349%.

Input Variable	Value in 1000 USD
Assets, Current	61,278
Assets, Noncurrent	39,296
General and Administrative Exp.	21,224
Intangible Assets	27,043
Liabilities, Current	53,717
Long-term Debt	0
Other Assets	-37,270
Other Compr. Net Income	0
Other Expenses	43,484
Other Liabilities	7,837
Other Net Income	-8.0
Other Revenues	129,470
Property, Plant and Equipment, Net	10,227
Research and Development Exp.	24,459
Selling and Marketing Exp.	42,278

Output Variable	Value in 1000 USD
Liabilities	61,554
Assets	100,574
Expenses	131,445
Revenues	129,470
Stockholders Equity	39,020
Net Income	-1,983
Comprehensive Net Income	-1,983
BaseVar	271,538
ECR before LimitedLiability	171%
Economic Capital Ratio	324%