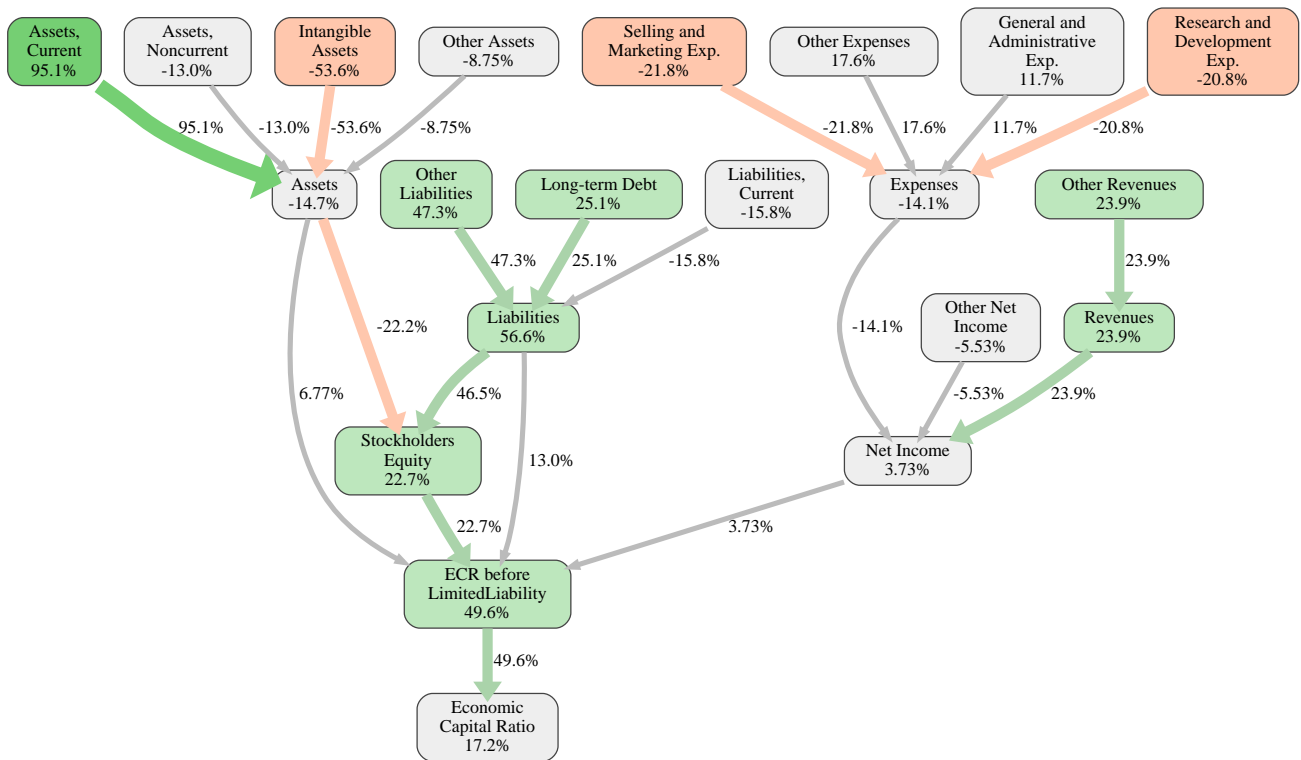




RealRate

SERVICES-PREPACKAGED SOFTWARE 2015

Opower INC
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The relative strengths and weaknesses of Opower INC are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of Opower INC compared to the market average is the variable Assets, Current, increasing the Economic Capital Ratio by 95% points. The greatest weakness of Opower INC is the variable Intangible Assets, reducing the Economic Capital Ratio by 54% points.

The company's Economic Capital Ratio, given in the ranking table, is 364%, being 17% points above the market average of 347%.

Input Variable	Value in 1000 USD
Assets, Current	166,674
Assets, Noncurrent	151
General and Administrative Exp.	17,844
Intangible Assets	0
Liabilities, Current	80,184
Long-term Debt	1,232
Other Assets	0
Other Compr. Net Income	-178
Other Expenses	44,152
Other Liabilities	2,280
Other Net Income	-928
Other Revenues	128,439
Property, Plant and Equipment, Net	17,672
Research and Development Exp.	45,999
Selling and Marketing Exp.	61,267

Output Variable	Value in 1000 USD
Liabilities	83,696
Assets	184,497
Expenses	169,262
Revenues	128,439
Stockholders Equity	100,801
Net Income	-41,751
Comprehensive Net Income	-41,929
BaseVar	352,226
ECR before LimitedLiability	227%
Economic Capital Ratio	364%