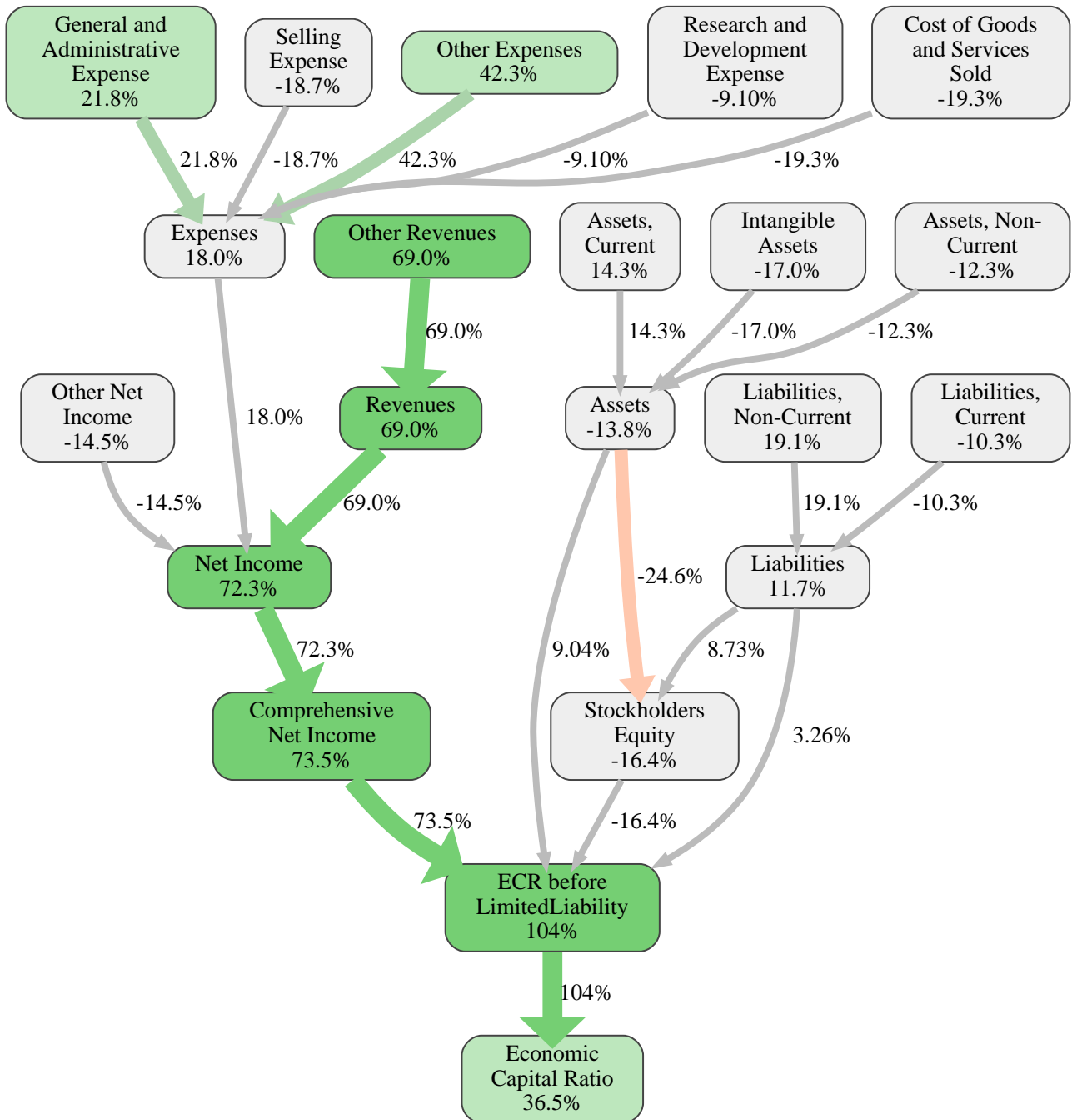




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The relative strengths and weaknesses of Pegasystems INC are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of Pegasystems INC compared to the market average is the variable Comprehensive Net Income, increasing the Economic Capital Ratio by 73% points. The greatest weakness of Pegasystems INC is the variable Cost of Goods and Services Sold, reducing the Economic Capital Ratio by 19% points.

The company's Economic Capital Ratio, given in the ranking table, is 260%, being 37% points above the market average of 223%.

Input Variable	Value in 1000 USD
Assets, Current	347,217
Assets, Non-Current	31,483
Cost of Goods and Services Sold	157,406
Depreciation, Depletion, Amortization	0
General and Administrative Expense	29,594
Intangible Assets	94,037
Liabilities, Current	221,641
Liabilities, Non-Current	18,841
Other Assets	60,925
Other Compr. Net Income	458
Other Expenses	21,387
Other Liabilities	21,392
Other Net Income	-1,704
Other Revenues	508,954
Research and Development Expense	79,726
Selling Expense	181,094

Output Variable	Value in 1000 USD
Assets	533,662
Liabilities	261,874
Expenses	469,207
Revenues	508,954
Stockholders Equity	271,788
Net Income	38,043
Comprehensive Net Income	38,501
BaseVar	1,133,010
ECR before LimitedLiability	118%
Economic Capital Ratio	260%