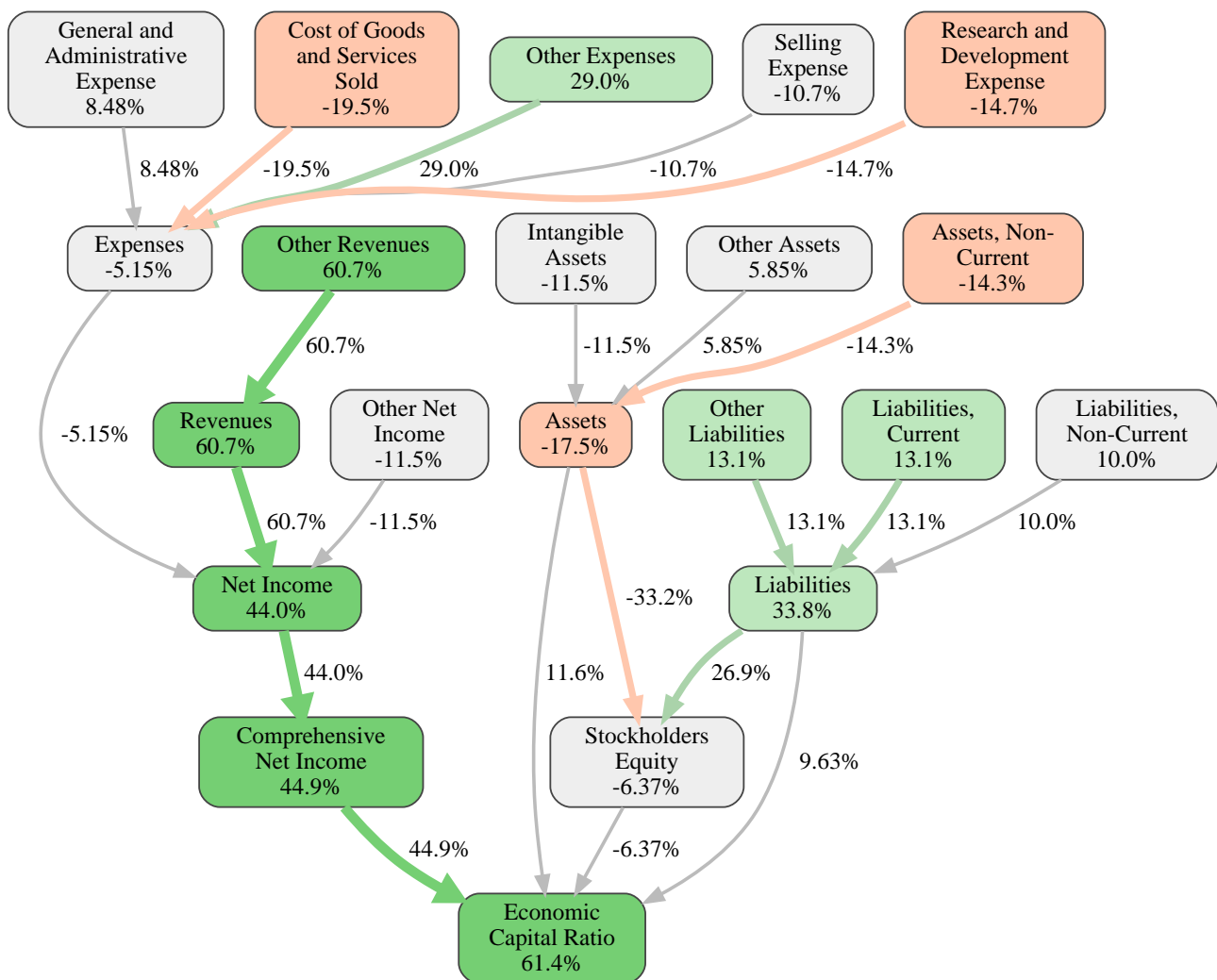




RealRate

DATA PROCESSING 2013

Pegasystems INC
Rank 20 of 48



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The relative strengths and weaknesses of Pegasystems INC are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of Pegasystems INC compared to the market average is the variable Other Revenues, increasing the Economic Capital Ratio by 61% points. The greatest weakness of Pegasystems INC is the variable Cost of Goods and Services Sold, reducing the Economic Capital Ratio by 19% points.

The company's Economic Capital Ratio, given in the ranking table, is 95%, being 61% points above the market average of 33%.

Input Variable	Value in 1000 USD
Assets, Current	279,010
Assets, Non-Current	32,507
Cost of Goods and Services Sold	157,380
Depreciation, Depletion, Amortization	0
General and Administrative Expense	28,915
Intangible Assets	78,683
Liabilities, Current	173,844
Liabilities, Non-Current	15,618
Other Assets	49,292
Other Compr. Net Income	1,526
Other Expenses	9,077
Other Liabilities	13,551
Other Net Income	-481
Other Revenues	461,710
Research and Development Expense	76,726
Selling Expense	167,263

Output Variable	Value in 1000 USD
Assets	439,492
Liabilities	203,013
Expenses	439,361
Revenues	461,710
Stockholders Equity	236,479
Net Income	21,868
Comprehensive Net Income	23,394
Economic Capital Ratio	95%