







**PROGRAMMING 2012** 

Enernoc INC Rank 24 of 44

The relative strengths and weaknesses of Enernoc INC are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of Enernoc INC compared to the market average is the variable Cost of Goods and Services Sold, increasing the Economic Capital Ratio by 35% points. The greatest weakness of Enernoc INC is the variable Other Expenses, reducing the Economic Capital Ratio by 45% points.

The company's Economic Capital Ratio, given in the ranking table, is 248%, being 37% points above the market average of 211%.

Input Variable	Value in 1000 USD
Assets, Current	203,151
Assets, Non-Current	0
Cost of Goods and Services Sold	0
General and Administrative Expense	66,773
Intangible Assets	0
Lease Assets	0
Lease Liability	0
Liabilities, Current	97,312
Liabilities, Non-Current	10,756
Other Assets	152,657
Other Compr. Net Income	0
Other Expenses	166,070
Other Liabilities	0
Other Net Income	-987
Other Revenues	286,608
Property Plant and Equipment	0
Research and Development Expense	14,254
Selling Expense	51,907

Output Variable	Value in 1000 USD
Assets	355,808
Liabilities	108,068
Expenses	299,004
Revenues	286,608
Stockholders Equity	247,740
Net Income	-13,383
Comprehensive Net Income	-13,383
Economic Capital Ratio	248%

