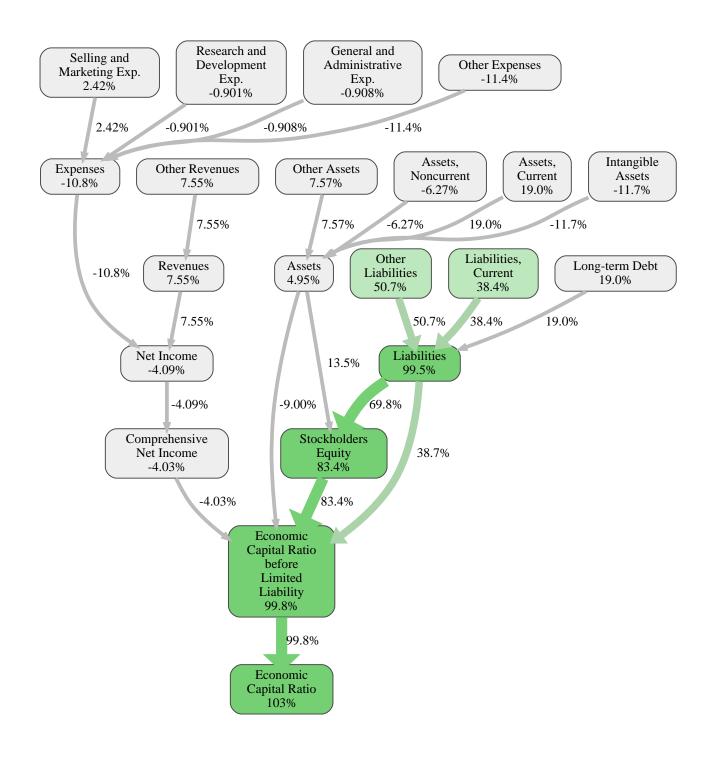


SERVICES-PREPACKAGED SOFTWARE 2011



Bottomline Technologies INC Rank 2 of 34





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The relative strengths and weaknesses of Bottomline Technologies INC are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of Bottomline Technologies INC compared to the market average is the variable Liabilities, increasing the Economic Capital Ratio by 99% points. The greatest weakness of Bottomline Technologies INC is the variable Intangible Assets, reducing the Economic Capital Ratio by 12% points.

The company's Economic Capital Ratio, given in the ranking table, is 537%, being 103% points above the market average of 435%.

Input Variable	Value in 1000 USD
Assets, Current	157,738
Assets, Noncurrent	1,617
General and Administrative Exp.	16,383
Intangible Assets	72,308
Liabilities, Current	53,033
Long-term Debt	1,788
Other Assets	23,158
Other Compr. Net Income	0
Other Expenses	84,689
Other Liabilities	4,170
Other Net Income	-93
Other Revenues	157,990
Property, Plant and Equipment, Net	14,561
Research and Development Exp.	18,858
Selling and Marketing Exp.	34,013

Output Variable	Value in 1000 USD
Liabilities	58,991
Assets	269,382
Expenses	153,943
Revenues	157,990
Stockholders Equity	210,391
Net Income	3,954
Comprehensive Net Income	3,954
Economic Capital Ratio before Limited Liability	425%
Economic Capital Ratio	537%

