

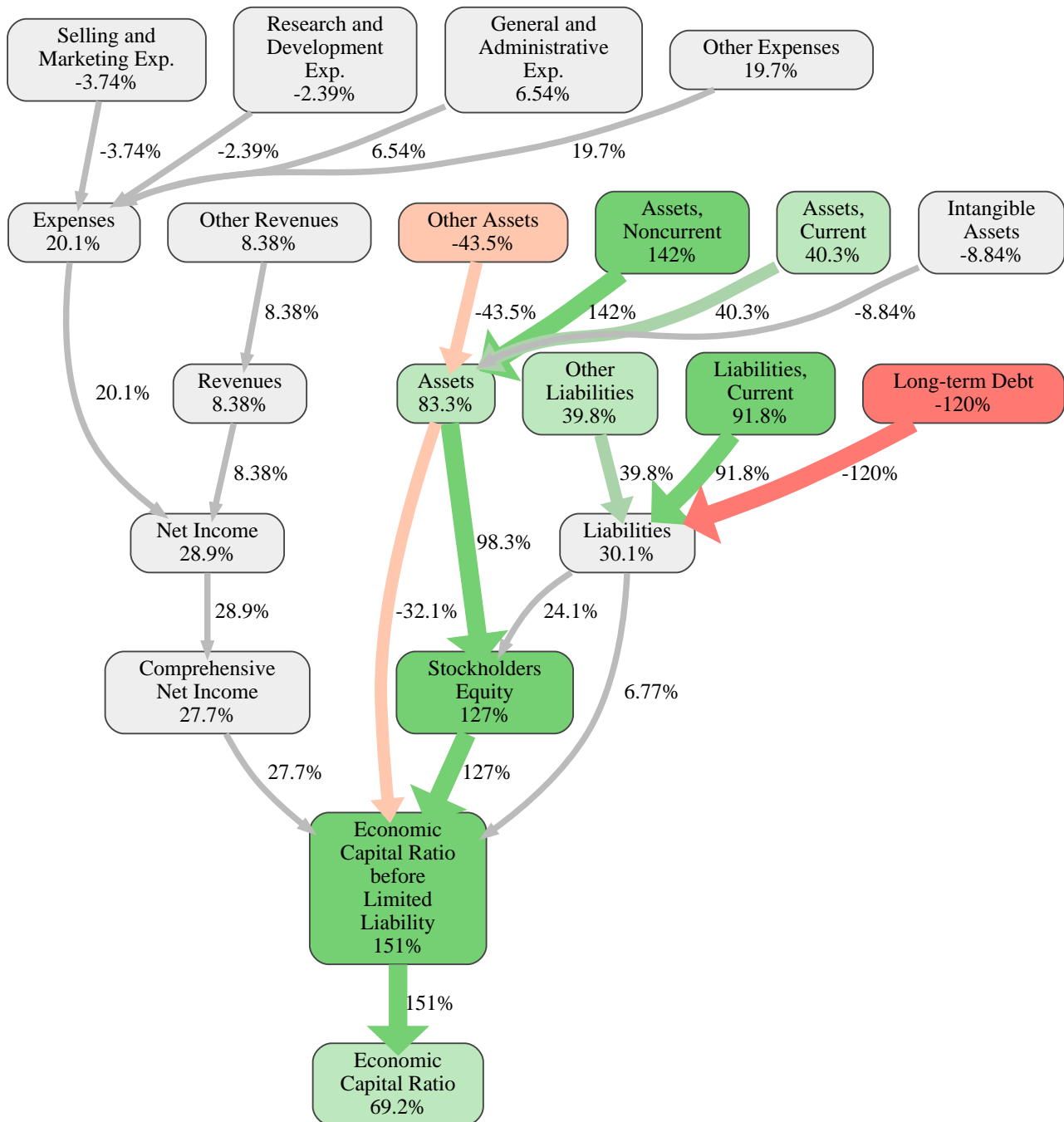


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# SERVICES-PREPACKAGED SOFTWARE 2017



Broadsoft INC  
Rank 47 of 132



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The relative strengths and weaknesses of Broadsoft INC are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of Broadsoft INC compared to the market average is the variable Assets, Noncurrent, increasing the Economic Capital Ratio by 142% points. The greatest weakness of Broadsoft INC is the variable Long-term Debt, reducing the Economic Capital Ratio by 120% points.

The company's Economic Capital Ratio, given in the ranking table, is 382%, being 69% points above the market average of 313%.

| Input Variable                     | Value in<br>1000 USD | Output Variable                                 | Value in<br>1000 USD |
|------------------------------------|----------------------|---|----------------------|
| Assets, Current                    | 358,669              | Liabilities                                     | 349,966              |
| Assets, Noncurrent                 | 292,531              | Assets  | 651,200              |
| General and Administrative Exp.    | 49,934               | Expenses  | 326,915              |
| Intangible Assets                  | 110,597              | Revenues  | 340,962              |
| Liabilities, Current               | 130,891              | Stockholders Equity                             | 301,234              |
| Long-term Debt                     | 206,923              | Net Income                                      | 816                  |
| Other Assets                       | -133,223             | Comprehensive Net Income                        | -7,219               |
| Other Compr. Net Income            | -8,035               | Economic Capital Ratio before Limited Liability | 197%                 |
| Other Expenses                     | 92,637               | Economic Capital Ratio                          | 382%                 |
| Other Liabilities                  | 12,152               |   |                      |
| Other Net Income                   | -13,231              |   |                      |
| Other Revenues                     | 340,962              |   |                      |
| Property, Plant and Equipment, Net | 22,626               |   |                      |
| Research and Development Exp.      | 77,202               |   |                      |
| Selling and Marketing Exp.         | 107,142              |   |                      |