

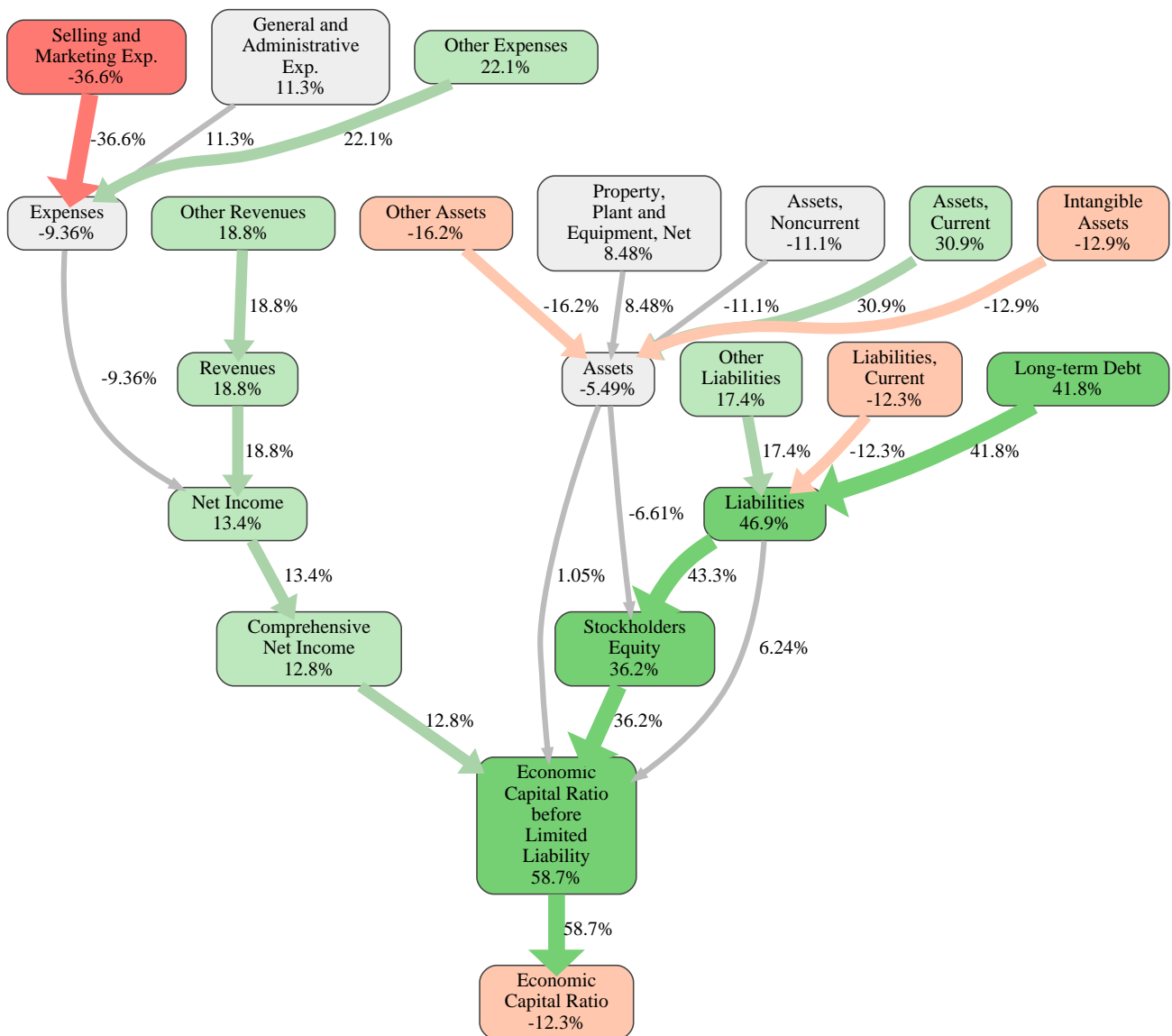


RealRate

# SERVICES-PREPACKAGED SOFTWARE 2019

Avalara

Avalara INC  
Rank 80 of 142



RealRate

The First AI Rating Agency

www.realrate.ai



# SERVICES-PREPACKAGED SOFTWARE 2019



Avalara INC  
Rank 80 of 142

The relative strengths and weaknesses of Avalara INC are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of Avalara INC compared to the market average is the variable Liabilities, increasing the Economic Capital Ratio by 47% points. The greatest weakness of Avalara INC is the variable Selling and Marketing Exp., reducing the Economic Capital Ratio by 37% points.

The company's Economic Capital Ratio, given in the ranking table, is 310%, being 12% points below the market average of 322%.

Input Variable	Value in 1000 USD	Output Variable	Value in 1000 USD
Assets, Current	207,299	Liabilities	213,379
Assets, Noncurrent	0	Assets	322,932
General and Administrative Exp.	39,603	Expenses	347,176
Intangible Assets	80,671	Revenues	272,098
Liabilities, Current	185,673	Stockholders Equity	109,553
Long-term Debt	436	Net Income	-75,550
Other Assets	1,589	Comprehensive Net Income	-78,233
Other Compr. Net Income	-2,683	Economic Capital Ratio before Limited Liability	106%
Other Expenses	86,847	Economic Capital Ratio	310%
Other Liabilities	27,270		
Other Net Income	-472		
Other Revenues	272,098		
Property, Plant and Equipment, Net	33,373		
Research and Development Exp.	51,909		
Selling and Marketing Exp.	168,817		