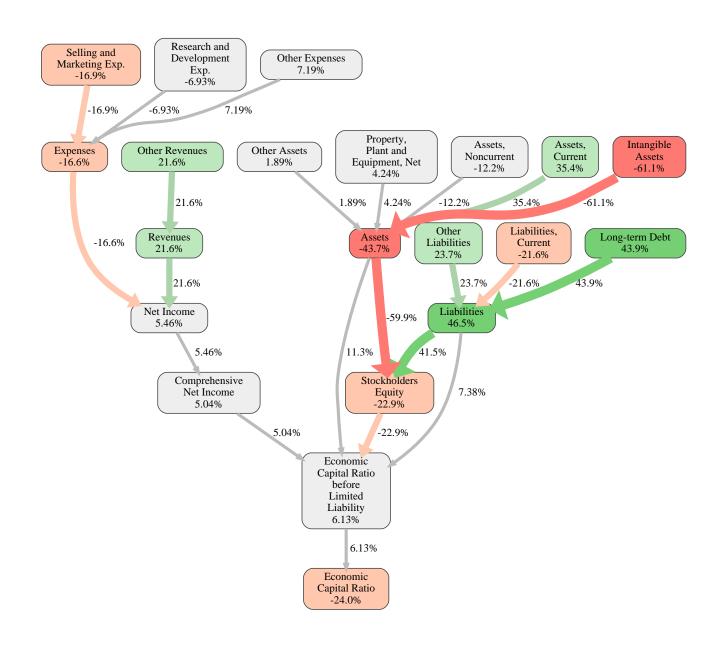


## SERVICES-PREPACKAGED SOFTWARE 2023

## Zuora INC Rank 116 of 201





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## Zuora INC Rank 116 of 201

The relative strengths and weaknesses of Zuora INC are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of Zuora INC compared to the market average is the variable Liabilities, increasing the Economic Capital Ratio by 46% points. The greatest weakness of Zuora INC is the variable Intangible Assets, reducing the Economic Capital Ratio by 61% points.

The company's Economic Capital Ratio, given in the ranking table, is 330%, being 24% points below the market average of 354%.

| Input Variable                     | Value in<br>1000 USD |
|------------------------------------|----------------------|
| Assets, Current                    | 328,335              |
| Assets, Noncurrent                 | 4,787                |
| General and Administrative Exp.    | 76,223               |
| Intangible Assets                  | 53,727               |
| Liabilities, Current               | 222,540              |
| Long-term Debt                     | 48,105               |
| Other Assets                       | 26,727               |
| Other Compr. Net Income            | -904                 |
| Other Expenses                     | 141,685              |
| Other Liabilities                  | 0                    |
| Other Net Income                   | -1,670               |
| Other Revenues                     | 346,738              |
| Property, Plant and Equipment, Net | 27,676               |
| Research and Development Exp.      | 83,219               |
| Selling and Marketing Exp.         | 143,366              |

| Output Variable                                 | Value in<br>1000 USD |
|---|----------------------|
| Liabilities                                     | 270,645              |
| Assets  | 441,252              |
| Expenses  | 444,493              |
| Revenues  | 346,738              |
| Stockholders Equity                             | 170,607              |
| Net Income                                      | -99,425              |
| Comprehensive Net Income                        | -100,329             |
| Economic Capital Ratio before Limited Liability | 130%                 |
| Economic Capital Ratio                          | 330%                 |

