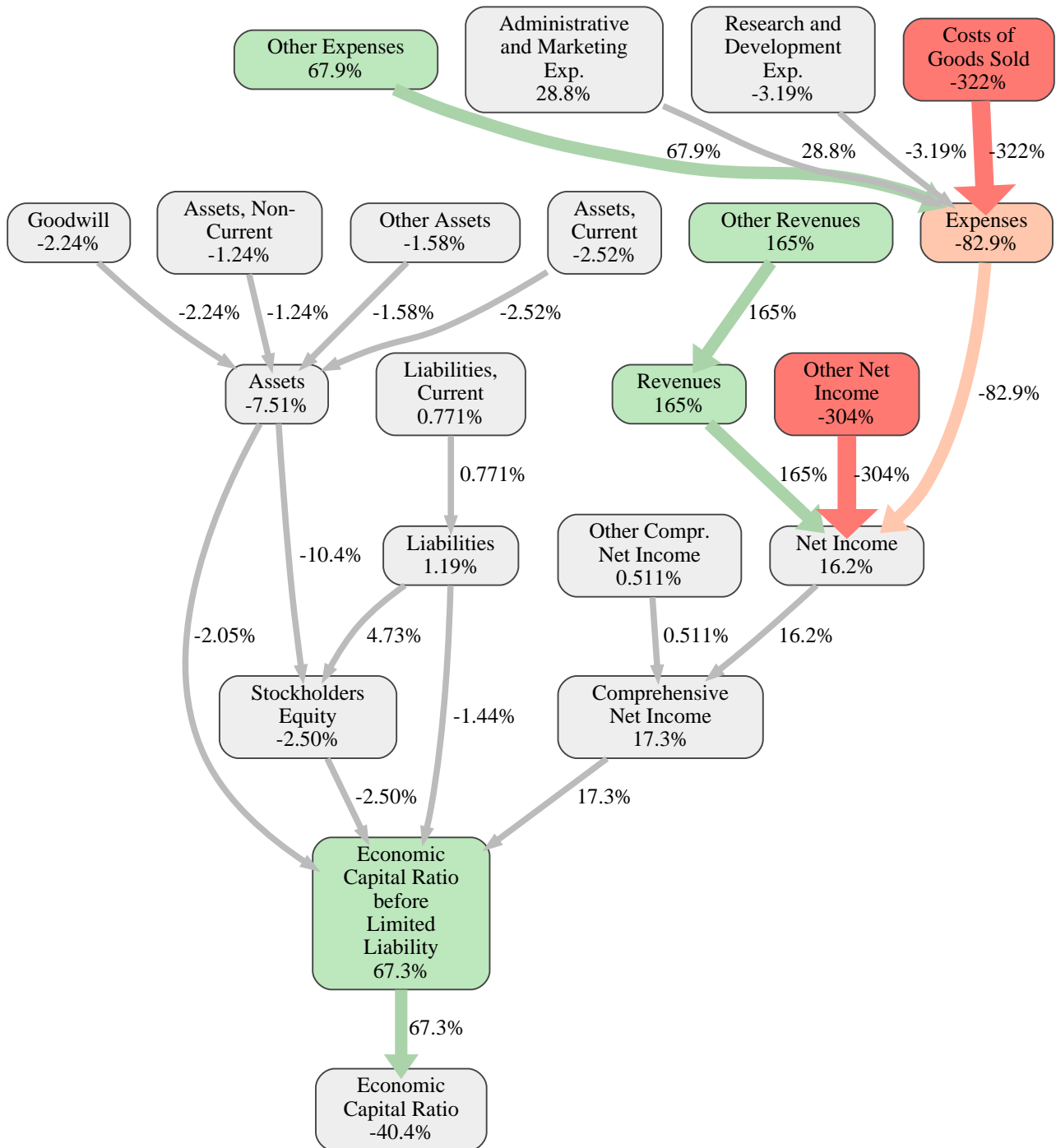




RealRate

COMPUTERS 2012

Echelon CORP
Rank 29 of 40



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The relative strengths and weaknesses of Echelon CORP are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of Echelon CORP compared to the market average is the variable Other Revenues, increasing the Economic Capital Ratio by 165% points. The greatest weakness of Echelon CORP is the variable Costs of Goods Sold, reducing the Economic Capital Ratio by 322% points.

The company's Economic Capital Ratio, given in the ranking table, is 175%, being 40% points below the market average of 215%.

Input Variable	Value in 1000 USD
Administrative and Marketing Exp.	43,616
Assets, Current	115,576
Assets, Non-Current	693
Costs of Goods Sold	89,325
Goodwill	8,235
Liabilities, Current	40,654
Liabilities, Non-Current	21,943
Other Assets	27,201
Other Compr. Net Income	0
Other Expenses	1,797
Other Liabilities	0
Other Net Income	6.0
Other Revenues	156,487
Research and Development Exp.	34,755

Output Variable	Value in 1000 USD
Liabilities	62,597
Assets	151,705
Expenses	169,493
Revenues	156,487
Stockholders Equity	89,108
Net Income	-13,000
Comprehensive Net Income	-13,000
Economic Capital Ratio before Limited Liability	-60%
Economic Capital Ratio	175%