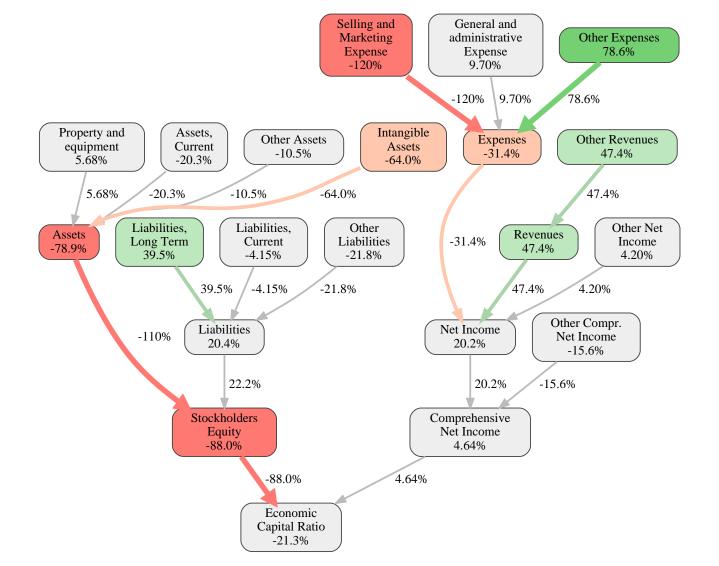


## Farmer Brothers®





FOOD 2013

Farmer Brothers Co Rank 49 of 55

The relative strengths and weaknesses of Farmer Brothers Co are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of Farmer Brothers Co compared to the market average is the variable Other Expenses, increasing the Economic Capital Ratio by 79% points. The greatest weakness of Farmer Brothers Co is the variable Selling and Marketing Expense, reducing the Economic Capital Ratio by 120% points.

The company's Economic Capital Ratio, given in the ranking table, is -1.8%, being 21% points below the market average of 19%.

Input Variable	Value in 1000 USD
Assets, Current	135,851
General and administrative Expense	36,897
Intangible Assets	0
Liabilities, Current	92,689
Liabilities, Long Term	0
Other Assets	11,373
Other Compr. Net Income	-33,341
Other Expenses	332,424
Other Liabilities	93,938
Other Net Income	-4,809
Other Revenues	495,442
Property and equipment	108,135
Selling and Marketing Expense	150,641

Output Variable	Value in 1000 USD
Assets	255,359
Liabilities	186,627
Expenses	519,962
Revenues	495,442
Stockholders Equity	68,732
Net Income	-29,329
Comprehensive Net Income	-46,666
Economic Capital Ratio	-1.8%

