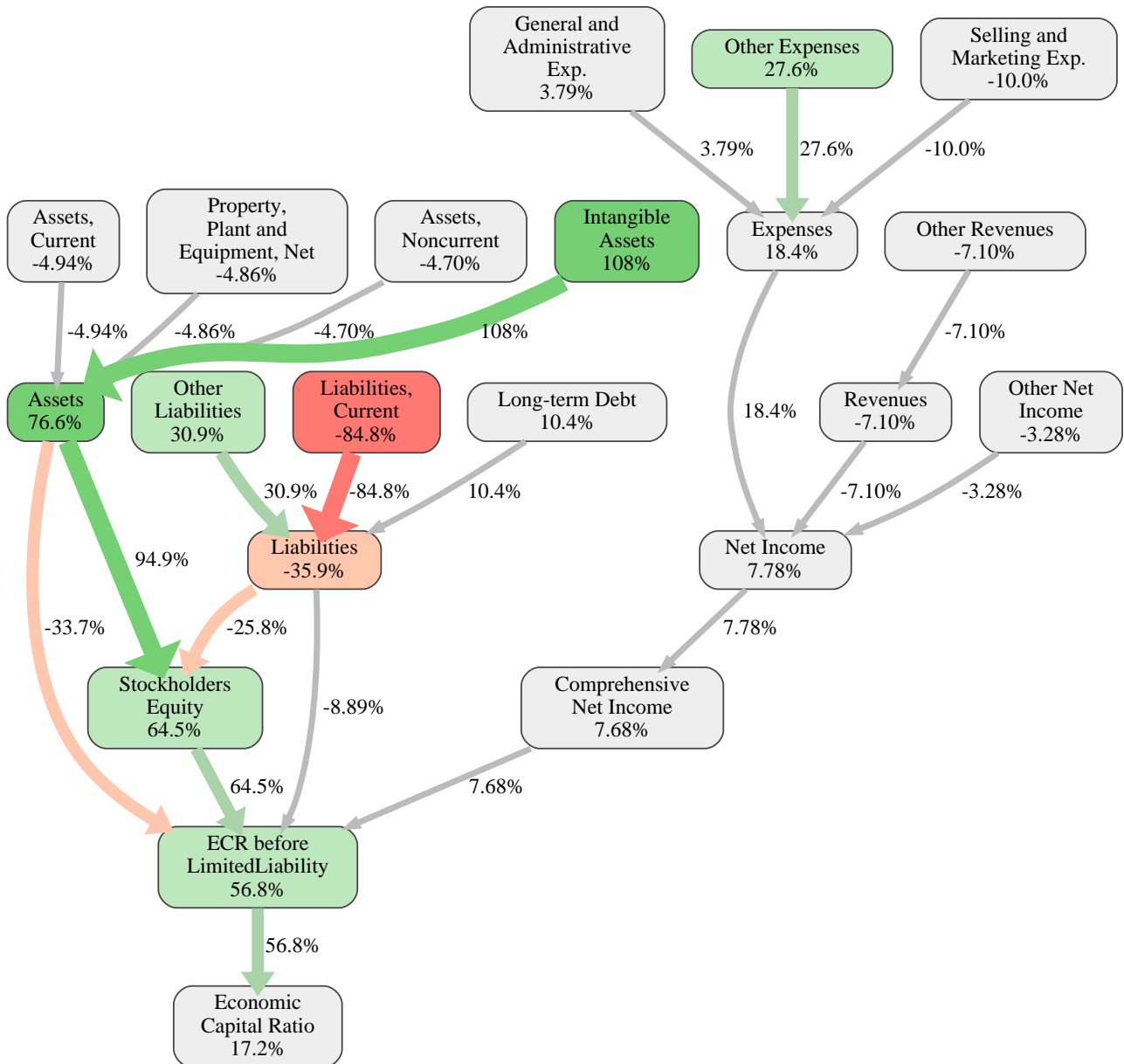




RealRate

# SERVICES-PREPACKAGED SOFTWARE 2012

Successfactors Inc  
Rank 81 of 140





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The relative strengths and weaknesses of Successfactors Inc are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of Successfactors Inc compared to the market average is the variable Intangible Assets, increasing the Economic Capital Ratio by 108% points. The greatest weakness of Successfactors Inc is the variable Liabilities, Current, reducing the Economic Capital Ratio by 85% points.

The company's Economic Capital Ratio, given in the ranking table, is 369%, being 17% points above the market average of 352%.

Input Variable	Value in 1000 USD
Assets, Current	310,138
Assets, Noncurrent	3,415
General and Administrative Exp.	67,718
Intangible Assets	477,588
Liabilities, Current	386,405
Long-term Debt	14,297
Other Assets	18,040
Other Compr. Net Income	0
Other Expenses	75,537
Other Liabilities	10,623
Other Net Income	-1,083
Other Revenues	327,947
Property, Plant and Equipment, Net	16,279
Research and Development Exp.	66,896
Selling and Marketing Exp.	152,665

Output Variable	Value in 1000 USD
Liabilities	411,325
Assets	825,460
Expenses	362,816
Revenues	327,947
Stockholders Equity	414,135
Net Income	-35,952
Comprehensive Net Income	-35,952
BaseVar	1,123,440
ECR before LimitedLiability	235%
Economic Capital Ratio	369%