

RealRate Inc., 2040 Martin Ave., Santa Clara, CA 95050



**RealRate**

September 19, 2025

To the CEO  
Certara Inc  
4 RADNOR CORPORATE CENTER, SUITE 350  
RADNOR, PA 19087  
USA

### **Certara Inc TOP Rated in the US Services-Prepackaged Software Ranking**

Dear Sir or Madam,

at RealRate we have just published the 2025 US SERVICES-PREPACKAGED SOFTWARE ranking. I am happy to inform you that Certara Inc has been TOP Rated at rank 28 out of 140.

Overall, 140 US companies were analyzed with respect to their financial strength. The complete rating is published at <https://www.realrate.ai/rankings>. Your individual rating report, showing your strengths compared to your competitors is attached.



RealRate is an international rating agency based in Santa Clara and Berlin. We use artificial intelligence to create fair and explainable company ratings. Customers highly appreciate the RealRate rating seal: only the strongest companies are able to offer highly attractive and innovative products with top customer services. Billion dollar companies rely on our rating and build trust with their customers.

You too can acquire the RealRate seal and advertise with it. We only reach out to the top-rated companies, like yours and only those may subscribe for our seal. Save a lot of money and effort compared to traditional rating agencies: get a RealRate seal for just \$9,900. Simply sign the attached order form and send it back via email.

I took the liberty of sending an identical letter to the Marketing Department. Please feel free to book a short video call with me: <https://calendly.com/holger-bartel>

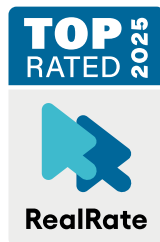
Sincerely,

Dr. Holger Bartel, CEO

# RealRate Seal Subscription

RealRate Inc.  
2040 Martin Ave., Santa Clara, California 95050, USA  
Via email to: [holger.bartel@realrate.ai](mailto:holger.bartel@realrate.ai)

We subscribe to the SERVICES-PREPACKAGED SOFTWARE RealRate rating for Certara Inc. The subscription comprises the annual rating update. The invoice will be sent annually, provided that a TOP rating is achieved again. The subscription can be cancelled by written letter, effective for the following year.



RealRate provides the rating seal as a scalable vector graphic. It can be used without any restrictions by Certara Inc (Customer) for all promotional purposes, i.e. in product brochures, presentations, websites and broadcasting.

Item	<b>2025 US SERVICES-PREPACKAGED SOFTWARE RealRate rating seal for Certara Inc</b>
Amount	<b>USD 9,900</b>
Order no.	2025-0001827090

Amounts payable by Customer are exclusive of taxes. Customer is responsible for all his taxes and will pay such amounts invoiced by RealRate.

## Billing address

Company name	Full name
Street address	Department
City	Phone number
State / province	Email address
ZIP code	
Country	

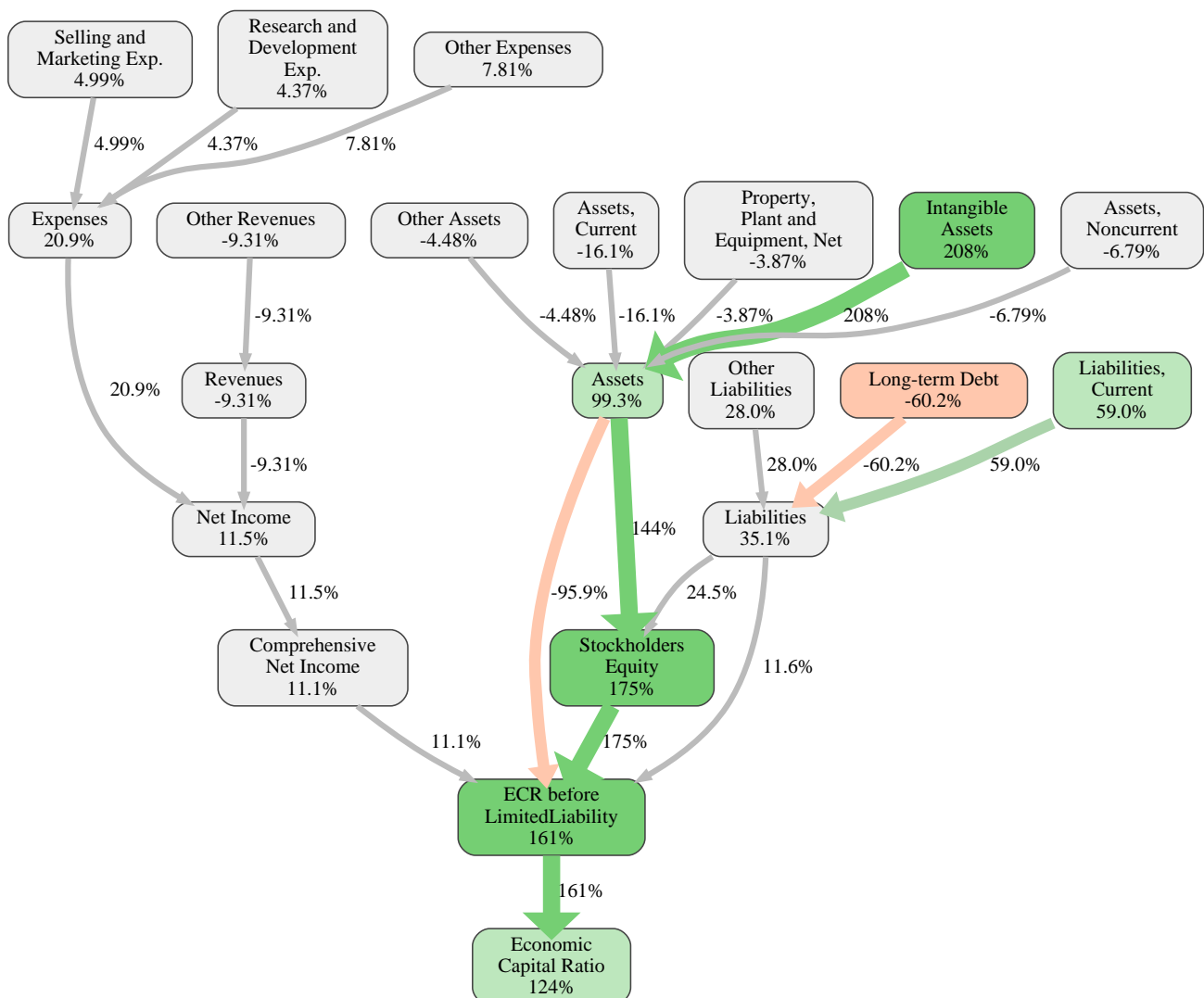
## Shipping address

The electronic RealRate rating seal and the invoice will be sent to  
Delivery email

Certara Inc

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Date, location, name



The relative strengths and weaknesses of Certara Inc are analyzed with respect to the market average, including all of its competitors. We analyzed all variables having an effect on the Economic Capital Ratio.

The greatest strength of Certara Inc compared to the market average is the variable Intangible Assets, increasing the Economic Capital Ratio by 208% points. The greatest weakness of Certara Inc is the variable Long-term Debt, reducing the Economic Capital Ratio by 60% points.

The company's Economic Capital Ratio, given in the ranking table, is 476%, being 124% points above the market average of 352%.

Input Variable	Value in 1000 USD	Output Variable	Value in 1000 USD
Assets, Current	310,852	Liabilities	516,448
Assets, Noncurrent	2,031	Assets	1,575,104
General and Administrative Exp.	94,221	Expenses	381,746
Intangible Assets	1,256,093	Revenues	385,148
Liabilities, Current	186,509	Stockholders Equity	1,058,656
Long-term Debt	328,890	Net Income	-12,051
Other Assets	3,961	Comprehensive Net Income	-17,882
Other Compr. Net Income	-5,831	ECR before Limited Liability	332%
Other Expenses	202,976	Economic Capital Ratio	476%
Other Liabilities	1,049		
Other Net Income	-15,453		
Other Revenues	385,148		
Property, Plant and Equipment, Net	2,167		
Research and Development Exp.	37,105		
Selling and Marketing Exp.	47,444		